



INTRINSYC TECHNOLOGIES CORPORATION

QUARTERLY REPORT

FIRST QUARTER FISCAL 2018

For the Three Months ended March 31, 2018 and 2017

Chief Executive Officer Letter

Dear Fellow Shareholder,

Intrinsyc achieved year over year revenue growth of 35% in the first quarter of fiscal 2018, with Adjusted EBITDA of US\$307,631 (CDN\$389,061), net income of US\$124,149 (CDN\$160,080), and earnings per share of US\$0.01 (CDN\$0.01).

The strong year over year revenue growth was a result of increased shipments of embedded computing hardware to new and existing clients. Revenue in the first quarter of fiscal 2018 was US\$6.1 million (CDN\$7.7 million) which was an increase from US\$4.5 million (CDN\$5.9 million) in the first quarter of fiscal 2017.

The Company continues to grow our client base and increase hardware revenue from our Open-Q™ embedded computing modules. New design wins increased from 50 to 54, and production clients went up from 22 to 24, during the first quarter.

We have design and production clients involved in a variety of high-performance Internet of Things applications such as: medical devices, wearables, connected cameras, robotics, and several other consumer and industrial applications. These Clients are attracted by the Company's off-the-shelf and custom embedded computing solutions which lead the industry in performance, function, and reliability, as well as our strong expertise in product development.

Over the past year, we have increased our R&D investment and have broadened our embedded computing solutions for IoT products. We now have solutions that are tailored for a number of specific vertical market applications. For instance; our Open-Q™ 2100 System on Module (SOM) is ideal for wearable applications such as smart watches and tracking devices due to its ultra-small size, connectivity features, and power performance. The Open-Q™ 410 SOM is a powerful and cost-effective solution for a broad set of IoT devices. Our Open-Q™ 626 SOM, with its powerful image processing capabilities, is being designed into many new connected camera applications. The Open-Q™ 820 SOM is our highest-performance platform and is suited for IoT applications requiring the highest levels of computing power. All of these solutions are based on Snapdragon™ processor technology from Qualcomm® Technologies Inc.

In the first quarter, we introduced our first production-ready system on module solution based on an i.MX processor from NXP Semiconductors N.V., the Open-X™ 8M SOM. This embedded computing module incorporates the new 64-bit NXP i.MX 8M processor and is ideal for powering multimedia oriented IoT devices ranging from consumer smart home appliances to industrial building automation products. We plan on enhancing our relationship with NXP and building additional products in the Open-X™ family that will be based on i.MX technology. NXP and Qualcomm have an intention to merge, pending approval by international government agencies and shareholders. Should this merger occur, Intrinsyc will be very well-positioned due to our close relationship with each company and our deep understanding and expertise in their respective technology.

Business Highlights

- Announced two new production wins with the receipt of initial orders valued at US\$287,000. The Company also signed product development services agreements and hardware orders from existing clients valued at US\$342,000.
- Announced the attainment of a new production client for the Company's Open-Q™ 820 computing module and receipt of orders that are in aggregate valued in excess of US\$500,000. The new client placed an initial order for the Company's Open-Q™ computing modules that is valued at approximately US\$205,000. The Company also signed a product development services agreement with an existing client that is valued at approximately US\$311,000. Hardware shipments and services are expected to be provided during the first and second quarters of 2018.

- Announced the availability of two new platforms to support development of Smart Home Hub and other Voice-Controlled products.
- Announced the general availability of a new Hardware Development Kit (“HDK”) featuring the Qualcomm® Snapdragon™ 845 Mobile Platform, a product of Qualcomm Technologies, Inc., a subsidiary of Qualcomm Incorporated.
- Announced the availability of the Open-X™ 8M System on Module (“SOM”) and Development Kit.
- Entered into a line of credit facility with a major Canadian chartered bank of CDN\$4.4 million (the “LOC Facility”).
- Established a subsidiary and engineering center in Bangalore, India.

Financial Highlights

Three Month Comparative Results

The Company reported first quarter revenue of US\$6.1 million (CDN\$7.7 million), up 35% over the same period in the prior year of US\$4.45 million (CDN\$5.9 million) but down 11% over the prior period of US\$6.8 million (CDN\$8.7 million). The increase in revenue over the comparative period in the prior year was due primarily to increased revenue from the sale of hardware products.

The Company had net income of US\$124,150 (CDN\$160,080) in the three months ended March 31, 2018 compared to net income of US\$96,966 (CDN\$125,028) in the same period in the prior year and net income of US\$453,547 (CDN\$570,087) in the prior quarter.

Gross margin in the first quarter of fiscal 2018 was 32%, which was lower than the 35% gross margin in the comparative periods. Decrease in gross margin over the comparative periods was due to the change in revenue mix, which saw a significant increase in revenues from the Company’s Embedded Computing Hardware business which has a lower gross margin than the Company’s engineering services, and a decrease in engineering services revenues. Adjusted EBITDA was as follows:

	Three months ended March 31, 2018		Three months ended December 31, 2017		Three months ended March 31, 2017 (Restated)	
	US\$	CDN\$	US\$	CDN\$	US\$	CDN\$
Operating income (loss)	\$148,980	\$188,416	\$407,315	\$517,819	\$ 14,651	\$ 19,395
Add: revenue recognized as interest income as per IFRS	-	-	-	-	33,750	44,678
Add back: Other operating expenses	158,651	200,645	164,054	208,559	64,529	85,423
Adjusted EBITDA	\$307,631	\$389,061	\$571,369	\$726,378	\$112,930	\$149,496

Financial Position as at March 31, 2018

Working capital as of March 31, 2018 was US\$12.5 million (CDN\$16.2 million) inclusive of cash and short-term investments of US\$6.9 million (CDN\$8.8 million). This is compared to net working capital of US\$12.4 million (CDN\$15.5 Million) as of December 31, 2017 inclusive of cash and short-term investments of US\$7.3 million (CDN\$9.1 million).

Looking Forward

Intrinsyc is focused on select IoT markets such as robotics, connected cameras, wearables, and more. The Company has increased our investment in product development and broadened our product offering to better address these opportunities.

In March, the Company established a subsidiary and engineering center in Bangalore, India. The engineering center will be an important source of cost-effective engineers to execute proprietary product development of Intrinsyc products, as well as product development projects for our clients.

We continue to work closely with Qualcomm on a number of automotive and IoT initiatives. We plan to license new technology from Qualcomm and will introduce new products throughout the year. We also are working on expanding our relationship with NXP Semiconductor and are planning on additional products over the next year.

Intrinsyc collaborated with Qualcomm and Google to create two new platforms that are based on Snapdragon™ technology and run the Android Things operating system. Intrinsyc's Open-Q™ 212A and Open-Q™ 624A are the only platforms based on Snapdragon technology that run Android Things. A link from Google's Android website directs interested parties to Intrinsyc's store to purchase these platforms.

When we first announced our strategic relationship and promissory note investment with Stream TV in October 2014, we were excited at Stream TV's potential for success. Since that time, Intrinsyc has been a key technology partner for Stream TV providing more than US\$8,000,000 in products and services. On May 3, 2018 Intrinsyc announced that the Company made a strategic equity investment in Stream TV Networks through the conversion of a secured promissory note and interest accrued for a total amount of US\$1,661,383.56 into 415,346 common shares. The agreements between the parties also include Stream TV providing a commitment of One Million Five Hundred Thousand Dollars USD (US\$1,500,000) in services to be purchased directly or through connected party referrals during the eighteen (18) month period beginning May 1, 2018.

Thank you for your investment in Intrinsyc and your continued support.

Yours sincerely,

"Tracy Rees"

President and Chief Executive Officer

May 9, 2018

INTRINSYC TECHNOLOGIES CORPORATION

For the Three Months ended March 31, 2018

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NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

Under National Instrument 51-102, Part 4, subsection 4.3(3) (a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indication that financial statements have not been reviewed by an auditor.

The accompanying unaudited interim condensed consolidated financial statements of the Company have been prepared by management and approved by the Audit Committee of the Board of Directors of the Company and the Board of Directors of the Company.

The Company's independent auditors have not performed a review of these interim condensed consolidated financial statements in accordance with the standards established by the Canadian Professional Accountants of Canada for a review of interim financial statements by an entity's auditors.

"George Reznik"
Chief Financial Officer
May 7, 2018

INTRINSYC TECHNOLOGIES CORPORATION
Interim Condensed Consolidated Statements of Financial Position

(Unaudited and Expressed in U.S. Dollars)

As at	March 31, 2018	December 31, 2017 (Restated – See Note 3)
ASSETS		
Current assets		
Cash and cash equivalents	\$ 4,840,710	\$ 4,989,154
Short-term investments	2,009,916	2,260,089
Trade and other receivables (notes 4 and 12)	3,625,832	4,799,625
Loan to customer (note 5)	1,810,500	1,799,250
Inventory (note 6)	3,174,552	4,257,027
Prepaid expenses	154,279	159,784
	15,615,789	18,264,929
Non-Current Assets		
Prepaid expenses	25,926	27,417
Equipment (note 7)	337,447	345,618
Intangible assets (note 8)	124,285	118,591
Total assets	\$ 16,103,447	\$ 18,756,555
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Trade and other payables	\$ 2,558,455	\$ 5,026,370
Deferred revenue	507,761	694,088
Total liabilities	3,066,216	5,720,458
Shareholders' equity		
Share capital (note 10)	108,664,910	108,899,883
Other capital reserves – share based payments	10,442,855	10,330,897
Deficit	(106,162,970)	(106,287,119)
Translation of operations reserve	92,436	92,436
Total shareholders' equity	13,037,231	13,036,097
Total liabilities and shareholders' equity	\$ 16,103,447	\$ 18,756,555

Commitments and contingencies (note 11)

See accompanying notes to interim condensed consolidated financial statements

INTRINSYC TECHNOLOGIES CORPORATION

Interim Condensed Consolidated Statements of Operations

(Unaudited and Expressed in U.S. Dollars)

For the	Three months ended March 31, 2018	Three months ended March 31, 2017 (Restated – See Note 3)
Revenues (<i>note 13</i>)	\$ 6,062,423	\$ 4,477,502
Cost of sales (<i>note 13</i>)	4,105,063	2,893,780
	1,957,360	1,583,722
Expenses		
Sales and marketing	643,118	730,103
Research and development	397,425	302,868
Administration	609,186	471,571
Other operating expenses (<i>note 15</i>)	158,651	64,529
	1,808,380	1,569,071
Operating income	148,980	14,651
Other earnings		
Foreign exchange gain	33,820	(29,622)
Interest income	(31,704)	(58,377)
	2,116	(87,999)
Income before income taxes	146,864	102,650
Income tax expense	22,715	5,684
Net income and comprehensive income for the period	\$ 124,149	\$ 96,966
Income per share (basic) (<i>note 10(d)</i>)	\$0.01	\$0.00
Income per share (fully diluted) (<i>note 10(d)</i>)	\$0.01	\$0.00
Weighted average number of shares outstanding – basic (<i>note 10(d)</i>)	21,041,223	21,104,199
Weighted average number of shares outstanding – fully diluted (<i>note 10(d)</i>)	21,615,200	21,765,559

See accompanying notes to interim condensed consolidated financial statements

INTRINSYC TECHNOLOGIES CORPORATION
Interim Condensed Consolidated Statements of Changes in Shareholders' Equity

(Unaudited and Expressed in U.S. Dollars)

	Share Capital	Other Capital Reserves – Share Based Payments	Deficit (Restated – See Note 3)	Translation of Operations Reserve	Total Shareholders' Equity
Balance, January 1, 2018	\$108,899,883	\$ 10,330,897	(\$106,287,119)	\$ 92,436	\$ 13,036,097
Net income for the period	-	-	124,149	-	124,149
Issued upon exercise of stock options	3,004	-	-	-	3,004
Reclassification upon exercise of stock options	2,300	(2,300)	-	-	-
Shares repurchased and cancelled under Normal Course Issuance Bid	(240,277)	-	-	-	(240,277)
Share-based compensation	-	114,258	-	-	114,258
Balance, March 31, 2018	\$108,664,910	\$ 10,442,855	(\$106,162,970)	\$ 92,436	\$ 13,037,231
Balance, January 1, 2017	\$108,977,225	\$ 10,050,147	(\$106,911,955)	\$ 92,436	\$ 12,207,853
Net income for the period	-	-	96,966	-	86,966
Issued upon exercise of stock options	4,556	-	-	-	4,556
Reclassification upon exercise of stock options	3,336	(3,336)	-	-	-
Share-based compensation	-	22,908	-	-	22,908
Balance, March 31, 2017	\$108,985,117	\$ 10,069,719	(\$106,814,989)	\$ 92,436	\$ 12,332,283

See accompanying notes to interim condensed consolidated financial statements

INTRINSYC TECHNOLOGIES CORPORATION

Interim Condensed Consolidated Statements of Cash Flows

(Unaudited and Expressed in U.S. Dollars)

For the	Three months ended March 31, 2018	Three months ended March 31, 2017 (Restated – See Note 3)
Cash provided by (used in):		
Operating Activities		
Net income for the period	\$ 124,149	\$ 96,966
Adjustments to reconcile net loss to net cash flows:		
Depreciation of equipment <i>(note 7)</i>	23,968	22,215
Amortization of intangible assets <i>(note 8)</i>	20,425	19,406
Share-based compensation	114,258	22,908
Accrued interest on convertible loan	(11,250)	(45,000)
Unrealized foreign exchange	31,866	(18,001)
	303,416	98,494
Working capital adjustments:		
Trade and other receivables	1,172,920	179,565
Inventory	1,082,475	(321,682)
Prepaid expenses	6,996	13,426
Trade and other payables	(2,419,936)	219,902
Deferred revenue	(186,328)	(35,043)
	(343,873)	56,168
Cash provided by (used in) operating activities	(40,457)	154,662
Investing Activities		
Redemption (purchase) of short-term investments	230,070	(2,051,350)
Interest received on convertible loan <i>(note 5)</i>	-	33,750
Purchase of equipment <i>(note 7)</i>	(15,797)	(24,781)
Purchase of intangible assets <i>(note 8)</i>	(26,119)	(20,000)
Cash provided by (used in) investing activities	188,154	(2,062,381)
Financing Activities		
Issuance of common shares	3,004	4,556
Repurchase and cancellation of shares <i>(note 10(e))</i>	(240,276)	-
Cash provided by (used in) financing activities	(237,272)	4,556
Decrease in cash and cash equivalents	(89,575)	(1,903,163)
Foreign exchange effect on cash and cash equivalents	(58,869)	9,315
Cash and cash equivalents, beginning of the period	4,989,154	5,381,518
Cash and cash equivalents, end of the period	\$ 4,840,710	\$ 3,487,670
Supplementary information		
Interest received	\$ 26,709	\$ 52,311
Income taxes paid	\$ -	\$ 8,112

See accompanying notes to interim condensed consolidated financial statements

INTRINSYC TECHNOLOGIES CORPORATION
Notes to Interim Condensed Consolidated Financial Statements
(Unaudited and Expressed in U.S. Dollars)

1. REPORTING ENTITY

Intrinsyc Technologies Corporation (formerly Intrinsyc Software International, Inc.) (“Intrinsyc” or the “Company”) is a public company domiciled in Canada and incorporated on August 31, 1992 under the laws of Alberta and continued under the Company Act (British Columbia) on July 19, 1995. Articles of Continuance were filed under the Canada Business Corporations Act on May 1, 2003 to continue the Company federally and change the name of the Company from Intrinsyc Software, Inc. to Intrinsyc Software International, Inc. Articles of Amendment were filed under the Canada Business Corporations Act on June 17, 2014 to change the name of the Company to Intrinsyc Technologies Corporation. The Company’s principal business office is Suite 300, 885 Dunsmuir Street, Vancouver, British Columbia, V6C 1N5 and its registered office is Suite 1700, 1055 West Hastings Street, Vancouver, British Columbia, V6E 2E9.

The Company is an Internet of Things (“IoT”) product development company, offering hardware development kits, computing modules, proprietary software products, and engineering design and development services. These solutions are focused on the fast growing high-performance IoT product market; including; augmented and virtual reality, drones, robotics, digital signage, automotive, IP cameras, medical systems, wearable technology, and many others. The Company provides value by enabling device makers and technology suppliers to deliver compelling, next generation mobile and embedded wireless devices with faster time to market, higher quality, and differentiating innovation.

The interim condensed consolidated financial statements of the Company, as at, and for the three months ended March 31, 2018 and March 31, 2017 comprise the Company and its subsidiaries (together referred to as the “Company” and individually as “Company entities”).

2. BASIS OF PRESENTATION

Statement of Compliance

These interim condensed consolidated financial statements, which have been approved by the Board of Directors on May 7, 2018, have been prepared in accordance with International Accounting Standard 34, *Interim Financial Reporting* (“IAS 34”). These interim condensed consolidated financial statements have been prepared using the historical cost basis and the same accounting policies as those disclosed in the Company’s annual financial statements as at and for the year ended December 31, 2017 (except for the adoption of new accounting standards effective January 1, 2018 – see below). Accordingly, these interim condensed consolidated financial statements do not include all disclosures required for annual financial statements and should be read in conjunction with the Company’s annual financial statements as at and for the year ended December 31, 2017 (which were prepared in accordance with International Financial Reporting Standards, or “IFRS”).

3. SIGNIFICANT ACCOUNTING POLICIES

New Standards Adopted

The Company applied, for the first time, IFRS 9 - *Financial Instruments* and IFRS 15 - *Revenue from Contracts with Customers* that require restatement of previous financial statements. As required by IAS 34, the nature and effect of these changes are disclosed below.

Several other amendments and interpretations apply for the first time in 2018, but do not have an impact on the interim condensed consolidated financial statements of the Company. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

INTRINSYC TECHNOLOGIES CORPORATION
Notes to Interim Condensed Consolidated Financial Statements
(Unaudited and Expressed in U.S. Dollars)

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

IFRS 9 – Financial Instruments: Classification and Measurement

IFRS 9 - *Financial Instruments* replaces the current IAS 39 *Financial Instruments Recognition and Measurement*. The standard introduces new requirements for classifying and measuring financial assets and liabilities. The Company has applied IFRS 9 retrospectively, with the initial application date of January 1, 2018. The Company has evaluated the impact on the financial statements of IFRS 9 and concluded there was no impact to the financial statements.

Financial Assets

IFRS 9 includes a revised model for classifying financial assets, which results in classification according to a financial instrument's contractual cash flow characteristics and the business models under which they are held. At initial recognition, financial assets are measured at fair value. Under the IFRS 9 model for classification of financial assets the Company has classified and measured its financial assets as described below:

- Cash and cash equivalents are classified as financial assets measured at amortized cost. Previously under IAS 39 these amounts were classified as Held for Trading.
- Short-term investments are classified as financial assets measured at amortized cost. Previously under IAS 39 these amounts were classified as Available for Sale.
- Trade and other receivables are classified as financial assets at fair value through profit or loss and measured at fair value during the quotational period until the final settlement price is determined. Once the final settlement price is determined, trade receivables are classified as financial assets measured at amortized cost. Previously under IAS 39, Trade and other receivables were classified as Loans and Receivables measured at amortized cost.
- Loan to customer is classified as a financial asset measured at amortized cost. Previously under IAS 39, this amount was classified as Loans and Receivables measured at amortized cost.

The adoption of IFRS 9 did not result in a change in the carrying values of any of the Company's financial assets on the transition date.

Financial Liabilities

Financial liabilities are recognized initially at fair value and in the case of financial liabilities not subsequently measured at fair value, net of directly attributable transaction costs. Financial liabilities are derecognized when the obligation specified in the contract is discharged, canceled, or expired. For financial liabilities, IFRS 9 retains most of the IAS 39 requirements. Therefore, the adoption of IFRS 9 did not impact the Company's accounting policies for financial liabilities. Trade and other payables are classified as financial liabilities to be subsequently measured at amortized cost.

IFRS 15 – Revenue from Contracts with Customers

IFRS 15 – *Revenue from Contracts with Customers* replaces all existing revenue requirements in IFRS and applies to all revenue arising from contracts with customers. The standard outlines the principles an entity must apply to measure and recognize revenue. The core principle is that an entity will recognize revenue at an amount that reflects the consideration to which the entity expects to be entitled in exchange for transferring goods or services to a customer.

The Company adopted IFRS 15 using the full retrospective transition method of adoption. Under the full retrospective transition method, the comparative figures for 2017 in the Company's unaudited interim consolidated financial statements have been restated.

The Company provides solutions to its customers referred to as Clients for the development and production of mobile, embedded, and Internet of Things ("IoT") devices, with a legacy software solution for Java/COM enterprise

INTRINSYC TECHNOLOGIES CORPORATION
Notes to Interim Condensed Consolidated Financial Statements
(Unaudited and Expressed in U.S. Dollars)

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

interoperability software (“EIS”) and enters into contracts that include various goods and services promised to the customer. Determining whether the goods and services are considered distinct performance obligations may require significant judgment.

Revenue is allocated to the respective performance obligations based on relative transaction prices and is recognized as goods or services are delivered to the customer. Revenue is measured as the amount of consideration expected to be received in exchange for the goods transferred or services delivered. Contract modifications are accounted for prospectively or as a cumulative catch-up adjustment depending on the nature of the change. Where the amount of goods and services delivered to the customer corresponds directly to the amount invoiced, the Company recognizes revenue equal to what it has the right to invoice.

The Company makes judgments with respect to: determining whether the promised goods and services are considered distinct performance obligations by considering the relationship of such promised goods and services; allocating the transaction price for each distinct performance obligation identified through stand-alone selling price and evaluating when a customer obtains controls of the goods or service promised.

The Company currently has two (2) business segments: Embedded Computing Hardware segment and Services and Software segment (see Note 13 – Segmented Information for description of each segment).

Embedded Computing Hardware Segment

Prior to the adoption of IFRS 15, revenue from the sale of embedded computing hardware (which includes both product development kits and production hardware products) was recognized upon either the transfer of title or upon shipment of the hardware product to the customer so long as persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured.

The Company has entered into contracts with some of its customers to bundle and resell Intrinsyc’s products with their own products for a per unit royalty fee. Royalty revenue is recognized as the Company’s products are sold by the Company’s customers.

The adoption of IFRS 15 did not have an impact on the timing or amount of revenue recognition.

The Company generally provides warranties for general repairs of defects that existed at the time of sale, as required by law, for production hardware products. As such, most warranties are assurance-type warranties under IFRS 15, which the Group accounts for under IAS 37- *Provisions, Contingent Liabilities and Contingent Assets*, consistent with its practice prior to the adoption of IFRS 15.

Services and Software Segment

Services

The Company enters into contracts to provide services on the following basis:

- Time & Materials - services consist of revenues from software modification, consulting, implementation, training and integration services. These services are set forth separately in the contractual arrangements such that the total price of the customer arrangement is expected to vary as a result of the inclusion or exclusion of these services.
- Fixed Price – arrangements to render specific consulting and software modification services which tend to be more complex since these services are essential to the functionality of other elements in the arrangement.

Prior to the adoption of IFRS 15, the Company recognized service revenue from time and material arrangements at the time such services are rendered by the Company so long as persuasive evidence of an arrangement exists, delivery has

INTRINSYC TECHNOLOGIES CORPORATION
Notes to Interim Condensed Consolidated Financial Statements
(Unaudited and Expressed in U.S. Dollars)

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

occurred, the fee is fixed or determinable, and collectability is reasonably assured. The Company recognized service revenue from fixed price arrangements using the percentage of completion method and is calculated based on actual hours incurred compared to the estimated total hours for the services under the arrangement, so long as persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured.

Under IFRS 15, the Company concluded that revenue from services will continue to be recognised over time, using an input method to measure progress towards complete satisfaction of the service similar to the previous accounting policy, because the customer simultaneously receives and consumes the benefits provided by the Company.

The adoption of IFRS 15 did not have an impact on the timing or amount of revenue recognition.

Software

The Company currently sells software licenses of its legacy software solution, EIS either on a perpetual basis or on a term-based basis as well as post contract customer support (“PCS”).

Prior to the adoption of IFRS 15, the Company recognized revenue from the sale of software licenses on perpetual basis upon the transfer of title to the customer, so long as persuasive evidence of an arrangement existed, delivery had occurred, the fee is fixed or determinable, and collectability was reasonably assured. The Company used the residual method to recognize revenue on delivered elements when a license agreement included one or more elements to be delivered at a future date if evidence of the fair value of all undelivered elements existed. If an undelivered element for the arrangement existed under the license arrangement, revenue related to the undelivered element was deferred based on Vendor Specific Objective Evidence (“VSOE”) of the fair value of the undelivered element. If the fair value did not exist for all undelivered elements, all revenue was deferred until sufficient evidence existed or as elements were delivered. For term-base licenses, the Company recognized revenue over the term, which usually was one (1) year. PCS revenue associated with software licenses was recognized rateably over the term of the PCS period, which typically was one year. Any unrecognized revenue is recorded in deferred revenue.

Under IFRS 15, the Company would recognize revenue from the sale of term-based licenses at the time the software is delivered to customer subject to all other criteria of revenue recognition being satisfied at this time since transfer of control to the customer occurs with no further obligation from the Company (see impact below)

There would be no impact on revenue recognition on the sale of perpetual licenses and PCS with the adoption of IFRS 15.

Impact on Adoption of IFRS 15

The Company has evaluated the impact on the financial statements of IFRS 15 and concluded that there was no material impact to the financial statements (see below).

The impact on amounts recognized in the Company's interim condensed consolidated statement of operations for the three months ended March 31, 2017, is shown below:

INTRINSYC TECHNOLOGIES CORPORATION
Notes to Interim Condensed Consolidated Financial Statements
(Unaudited and Expressed in U.S. Dollars)

3. SIGNIFICANT ACCOUNTING POLICIES (continued)

Interim Condensed Consolidated Statements of Operations	March 31, 2017– As reported prior to IFRS 15 transition	Adjustments	March 31, 2017 – As restated after IFRS 15 transition
Revenues	\$ 4,467,502	\$ 10,000	\$ 4,477,502
Operating income	\$ 4,651	\$ 10,000	\$ 14,651
Income before income taxes	\$ 92,650	\$ 10,000	\$ 102,650
Net income and comprehensive income for the period	\$ 86,966	\$ 10,000	\$ 96,966

The cumulative impact on amounts recognized in the Company's interim condensed consolidated statement of financial position as at December 31, 2017, is shown below.

Interim Condensed Consolidated Statements of Financial Position	December 31, 2017– As reported prior to IFRS 15 transition	Adjustments	December 31, 2017 – As restated after IFRS 15 transition
Deferred Revenue	\$ 729,505	(\$ 35,417)	\$ 694,088
Deficit	(\$ 106,322,536)	\$ 35,417	(\$ 106,287,119)

The cumulative impact on amounts recognized in the Company's interim condensed consolidated statement of changes in shareholders equity as at December 31, 2017, is shown below.

Interim Condensed Consolidated Statements of Changes in Shareholders' Equity	December 31, 2017– As reported prior to IFRS 15 transition	Adjustments	December 31, 2017 – As restated after IFRS 15 transition
Deficit – January 1, 2017	(\$ 106,964,873)	\$ 52,918	(\$ 106,911,955)
Deficit – December 31, 2017	(\$ 106,322,536)	\$ 35,417	(\$ 106,287,119)

The impact on amounts recognized in the Company's interim condensed consolidated statement of cashflows for the three months ended March 31, 2017, is shown below.

Interim Condensed Consolidated Statements of Cash Flows	March 31, 2017– As reported prior to IFRS 15 transition	Adjustments	March 31, 2017 – As restated after IFRS 15 transition
Net income	\$ 86,966	\$ 10,000	\$ 96,966
Deferred revenue	(\$ 25,043)	(\$ 10,000)	(\$ 35,043)

There is no material impact to basic and fully diluted earnings per share.

New Standards and Interpretations Not Yet Adopted

Standards issued but not yet effective up to the date of issuance of the Company's interim condensed consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company is currently assessing the impact of the following standards on the interim condensed consolidated financial statements and intends to adopt these standards when they become effective.

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3. SIGNIFICANT ACCOUNTING POLICIES (continued)

IFRS 16 - Leases

IFRS 16 – Leases. The standard supersedes the current IAS 17, Leases (IAS 17) standard. IFRS 16 introduces a single accounting model for lessees and for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee will be required to recognize a right-of-use asset, representing its right to use the underlying asset, and a lease liability, representing its obligation to make lease payments. The accounting treatment for lessors will remain largely the same as under IAS 17. The standard is effective for annual periods beginning on or after January 1, 2019.

The Company is assessing the impact of this standard on its consolidated financial statements; however, the Company believes that the result will be an increase to assets and liabilities, as it will be required to record a right-of-use asset and a corresponding lease liability on the Consolidated Statements of Financial Position, as well as a decrease to operating costs, an increase to finance costs (due to accretion of the lease liability) and an increase to depreciation.

4. TRADE AND OTHER RECEIVABLES

	March 31, 2018	December 31, 2017
Trade and other receivables	\$ 3,472,237	\$ 4,640,131
Less: Allowance for doubtful accounts	(68,085)	(128,197)
Unbilled revenue	221,680	287,691
	\$ 3,625,832	\$ 4,799,625

Included in trade and other receivables balance as at December 31, 2017 was an amount of \$60,000 which payable by a customer that had not been fully insured with Export Development Canada (“EDC” – see Note 12) by the Company. An allowance for the full amount had been taken and was included in Allowance for Doubtful Accounts as at December 31, 2017. During 2017, Company settled with this customer for \$60,000 (less third party collection fees). Payments were to be made in four (4) equal payments on October 10, 2017, October 24, 2017, November 7, 2017 and November 22, 2017. The Company only received one payment during the three months ended March 31, 2018 and reduced trade receivables and Allowance for Doubtful Accounts by \$45,000 as the customer went out of business.

At March 31, 2018, unbilled revenue on open contracts accounted for using the percentage of completion method amounted to \$221,680 (December 31, 2017 - \$287,691).

5. LOAN TO CUSTOMER

On October 1, 2014, the Company announced that it invested in Stream TV Networks, Inc. (“Stream TV”), a current customer of Intrinsic, an amount of \$1,500,000 in the form of a subordinated, secured convertible promissory note bearing interest at three percent (3%) per annum with a maturity date of December 31, 2015 (the “Note”). Interest is payable on the earlier of (i) December 31, 2015 or (ii) when converted to Stream TV shares. Stream TV committed to acquire a minimum of \$3,000,000 in Intrinsic products, services, and royalties over the next twelve months.

The Note was initially convertible into the securities of Stream TV, at the sole option of Stream TV, subject to the execution of an equity financing of a minimum of \$15 million by Stream TV (the “Qualified Financing”). The Note was convertible into the class of securities sold in the Qualifying Financing at the share price issued in the Qualifying Financing.

The Company had determined that a reasonable market interest rate for a loan with the features of the Stream TV convertible loan and for pre-commercial entities in the emerging technology sector would be 12%. The Company recognized the difference as a deferred discount.

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5. LOAN TO CUSTOMER (continued)

On December 10, 2015, the Company announced that the arrangements were amended to increase the purchase commitment by Stream TV to \$4,500,000 in Intrinsic product, services and royalties to be generated on or before March 31, 2016, which Stream TV met. In addition, the subordinated, secured convertible promissory note was amended to remove the conversion feature and to extend the maturity date from December 31, 2015 to June 30, 2016.

On June 28, 2016, the Company announced that the arrangements were further amended, to increase the purchase commitment to \$6,000,000 in Intrinsic products, services and royalties to be generated on or before December 30,

2016, which Stream TV has met. In addition, the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from June 30, 2016 to December 30, 2016.

On December 29, 2016, the Company announced that the subordinated, secured promissory note, with a principal amount of \$1.5 million, has been further amended to extend the maturity date from December 30, 2016 to March 30, 2017. In consideration for the extension Intrinsic received 30,000 warrants convertible into Class A common shares in Stream TV, at a strike price of \$5 per share, on a 1 for 1 basis for a period of up to 5 years. The warrants may only be exercised if Stream TV becomes subject to a liquidity event defined in the warrant agreement as liquidation, dissolution, or winding up of Stream TV, whether voluntary or involuntary, or an Initial Public Offering (“IPO”) or sale of the Company by either stock or assets that is at least a change of control transaction. To date, none of these warrants have been exercised.

On February 2, 2017, the Company announced that the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from March 30, 2017 to February 1, 2018. In consideration for the extension Intrinsic received 120,000 warrants convertible into Class A common shares in Stream at a strike price of \$5, on a 1 for 1 basis for a period of up to 5 years. The exercise of these warrants is also subject to the same terms as the warrants received December 29, 2016. To date, none of these warrants have been exercised. In addition, Stream TV committed to acquire a minimum of \$2,000,000 in Intrinsic products, services, and royalties to be purchased or generated between February 1, 2017 and February 1, 2018 (which Stream TV has only committed to approximately \$700,000).

On February 1, 2018, the Company announced that the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from February 1, 2018 to April 2, 2018. Subsequent to April 2, 2018, the note had been further amended (See Note 20 – Subsequent Events).

The Company fair valued the warrants using a modified Black Scholes calculation with the fair value on the date of inception being \$153,000. This is included in the Loan to Customer on the Statement of Financial Position. The warrants are fair valued each period with no change to the value of the warrants as at March 31, 2018.

The Company has assessed the Note for impairment at the end of reporting period and concluded that no loss event has occurred since the granting of the Note. However, the Company acknowledges that there is uncertainty regarding eventual realization of the Note due to the uncertainty inherent to the fact that Stream TV is a pre-commercial entity in an emerging technology sector.

6. INVENTORY

	March 31, 2018	December 31, 2017
Parts	\$ 1,339,771	\$ 2,436,372
Finished goods	1,834,781	1,820,655
	\$ 3,174,552	\$ 4,257,027

During the three months ended March 31, 2018, the Company charged \$3,109,231 (three months ended March 31, 2017: \$1,686,514) of inventory related amounts to cost of sales.

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7. EQUIPMENT

The following table presents details of movement in the carrying value of equipment by type:

Cost

	Computers and Equipment	Furniture and Fixtures	Leasehold Improvements	Total
Balance, January 1, 2017	\$ 1,865,412	\$ 887,202	\$ 911,182	\$ 3,663,796
Additions	57,969	36,011	-	93,980
Balance, December 31, 2017	\$ 1,923,381	\$ 923,213	\$ 911,182	\$ 3,757,776
Additions	7,694	8,103	-	15,797
Balance, March 31, 2018	\$ 1,931,075	\$ 931,316	\$ 911,182	\$ 3,773,573

Accumulated Depreciation

	Computers and Equipment	Furniture and Fixtures	Leasehold Improvements	Total
Balance, January 1, 2017	(\$ 1,750,100)	(\$ 804,184)	(\$ 758,012)	(\$ 3,312,296)
Depreciation	(42,828)	(30,776)	(26,258)	(99,862)
Balance, December 31, 2017	(\$ 1,792,928)	(\$ 834,960)	(\$ 784,270)	(\$ 3,412,158)
Depreciation	(10,161)	(7,243)	(6,564)	(23,968)
Balance, March 31, 2018	(\$ 1,803,089)	(\$ 842,203)	(\$ 790,834)	(\$ 3,436,126)

Net Book Value

	Computers and Equipment	Furniture and Fixtures	Leasehold Improvements	Total
Balance, December 31, 2017	\$ 130,453	\$ 88,253	\$ 126,912	\$ 345,618
Balance, March 31, 2018	\$ 127,986	\$ 89,113	\$ 120,348	\$ 337,447

8. INTANGIBLE ASSETS

The following table presents details of movement in the carrying value of the intangible assets which only consists of acquired software technology:

	March 31, 2018	December 31, 2017
Beginning Balance	\$ 118,591	\$ 111,851
Purchases	26,119	87,964
Amortization	(20,425)	(81,224)
Ending Balance	\$ 124,285	\$ 118,591

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9. LINE OF CREDIT

On March 6, 2018, the Company entered into a line of credit agreement with its bank for up to CDN\$4.4 million. The line bears interest at chartered bank's prime lending rate +1.11% with no standby charge and does not include any covenants for the Company. Borrowings under this facility must not exceed the aggregate of the following, less Potential Prior-Ranking Claims:

- a) 75% of Good Canadian/US Accounts Receivable;
- b) 90% of Good EDC Accounts Receivable;
- c) 65% of Good Foreign Accounts Receivable; and
- d) to a maximum of \$750,000.00, 50% of the lesser of cost or net realizable value of Unencumbered Inventory.

As of March 31, 2018, outstanding borrowings were CDN \$nil.

10. SHARE CAPITAL

Authorized

Unlimited number of preference shares without par value; and
Unlimited number of common shares without par value.

Issued and outstanding

[a] Preference Shares

There are no preference shares outstanding as at March 31, 2018.

[b] Common Shares

	Number of common shares	Amount
Outstanding, January 1, 2017	20,748,606	\$108,583,237
Issued upon exercise of stock options	70,799	44,477
Reclassification upon exercise of stock options	-	36,350
Repurchase and cancellation of shares under Normal Course		
Issuer Bid	(111,600)	(158,169)
Outstanding, December 31, 2017	21,060,988	\$108,899,883
Issued upon exercise of stock options	5,000	3,004
Reclassification upon exercise of stock options	-	2,300
Repurchase and cancellation of shares under Normal Course		
Issuer Bid (<i>see Note 10(e)</i>)	(83,000)	(240,277)
Outstanding, March 31, 2018	20,982,988	\$108,664,910

[c] Stock options

The Company has a rolling incentive stock option plan. Under the terms of the Company's stock option plan, the Board of Directors may grant options to directors, officers, employees, consultants and service providers equal to the lower of: (i) up to 10% of issued and outstanding common shares of the Company from time to time less one share; and, (ii) 3,750,000 common shares. The plan provides for the granting of options at the closing price of the Company's stock on the day prior to the grant date. Options granted generally vest over three years with the first one-third vesting at the first anniversary date of the grant and the balance vesting in equal amounts at the end of

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10. SHARE CAPITAL (continued)

each quarter thereafter. There are no cash settlement alternatives. The Company does not have a past practice of cash settlement for these share options.

The Company determines the term of each option at the time it is granted, with options generally having a five-year term. As of March 31, 2018, the Company was entitled to grant 2,098,297 incentive stock options under the plan of which 1,637,679 have been granted.

A summary of the Company's share option activity for the three months ended March 31, 2018 is as follows:

Outstanding options		
	Number of options	Weighted average exercise price (in Canadian dollars)
Outstanding, January 1, 2017	1,063,615	\$ 0.84
Options granted	432,500	2.03
Options exercised	(70,799)	0.82
Options forfeited	(108,087)	1.35
Outstanding, December 31, 2017	1,317,229	\$ 1.22
Options granted	353,950	1.34
Options exercised	(5,000)	0.78
Options forfeited	(28,500)	2.33
Outstanding, March 31, 2018	1,637,679	\$ 1.23

The following table summarizes the share options outstanding as at March 31, 2018:

Options outstanding				Options exercisable	
Range of exercise price (in Canadian dollars)	# of common shares	Weighted average remaining contractual life	Weighted average exercise price (in Canadian dollars)	# of options exercisable	Weighted average exercise price (in Canadian dollars)
\$ 0.52 - \$ 0.76	165,517	0.48	\$ 0.54	164,017	\$ 0.54
\$ 0.77 - \$ 0.88	288,055	1.23	\$ 0.80	286,805	\$ 0.80
\$ 0.89 - \$ 0.91	380,757	2.17	\$ 0.89	355,038	\$ 0.89
\$ 0.92 - \$ 1.34	383,950	4.76	\$ 1.31	21,911	\$ 1.05
\$ 1.35 - \$ 2.63	419,400	4.18	\$ 2.01	69,408	\$ 2.02
	1,637,679	2.96	\$ 1.23	897,179	\$ 0.90

The weighted average fair value of stock options granted during the three months ended March 31, 2018 was CDN \$0.71 per share (March 31, 2017 – CAD \$1.35).

The total stock-based compensation calculated for three months ended March 31, 2018 and 2017 was \$62,554 and \$22,908 respectively.

The fair value of each option granted was estimated on the date of grant using the Black-Scholes Option Pricing Model with the following weighted average assumptions:

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10. SHARE CAPITAL (continued)

	Three months ended March 31, 2018	Three months ended March 31, 2017
Expected life (in years)	4.0	4.2
Risk-free interest rate	1.95%	1.03%
Volatility	69.82%	87.25%
Dividend yield	0.00%	0.00%

The expected life of the share options is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the options is indicative of future trends, which may not necessarily be the actual outcome either.

[d] Restricted Share Units (“RSUs”)

The Company adopted a restricted share unit plan (the “RSU Plan”) which was approved by its shareholders on May 16, 2017. The aggregate maximum number of shares available for issuance from treasury under the RSU Plan shall not exceed 500,000 shares. The 500,000 RSUs are a separate pool from the Company’s incentive stock option plan. The grant-date fair value of the restricted share units equals the fair market value of the corresponding shares at the grant date. The fair value of these equity-settled awards is recognized as compensation expense over the period that related services are rendered with a corresponding increase in equity. The total amount expensed is recognized over the vesting period on a tranche basis, which is the period over which all the specified vesting conditions should be satisfied.

A summary of the Company’s RSU activity for the three months ended March 31, 2018 is as follows:

	Number of RSUs
Outstanding, January 1, 2017	219,000
RSUs granted	-
RSUs forfeited	-
Outstanding, December 31, 2017	219,000
RSUs vested	-
RSUs forfeited	-
Outstanding, March 31, 2018	219,000

There were no RSUs granted during the three months ended March 31, 2018 and 2017. The outstanding RSUs vest over three years as to one third on each anniversary of the grant date. Compensation for the three months ended March 31, 2018 was \$51,704 (\$nil for the three months ended March 31, 2017).

[e] Normal Course Issuer Bid (“NCIB”)

On September 29, 2017, the Company received approval from the TSX regarding the notice filed by the Company to establish a normal course issuer bid (“NCIB”) program to purchase, for cancellation, up to 500,000 common shares or approximately 2.4% of Intrinsyc’s issued and outstanding common shares, as at September 21, 2017. The NCIB program commenced on October 4, 2017 and will terminate on October 3, 2018, or on such earlier date as the Company may complete its purchases pursuant to a Notice of Intention filed with the TSX.

In connection with the NCIB program, the Company established an automatic repurchase plan (the “Plan”) with its designated broker to allow for purchases of its common shares during certain pre-determined black-out periods, subject

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10. SHARE CAPITAL (continued)

to certain parameters as to price and number of shares. Outside of these pre-determined black-out periods, common shares will be repurchased in accordance with management’s discretion, subject to applicable law. Intrinsic may vary, suspend or terminate the Plan only if it does not have material non-public information and the decision to vary, suspend or terminate the Plan is not taken during a pre-determined blackout period. The Plan constitutes an “automatic plan” for purposes of applicable Canadian securities legislation and has been reviewed by the TSX.

As a result of entering into the Plan, the Company had initially recorded a liability of \$142,925 (CDN\$179,300) within current liabilities (and offset against share capital) which was reduced to \$1,971 (CDN\$2,541) as the Company repurchased shares under the Plan. On March 29, 2018, the Plan was renewed. As a result, the Company recorded an additional liability of \$165,532 (CDN\$213,000). As at March 31, 2018, the liability was \$167,503 (CDN\$215,982) as compared to \$18,296 (CDN\$ 22,952) as at December 31, 2017.

During the three months ended March 31, 2018, the Company had purchased and cancelled 83,000 common shares for \$92,063 (CDN\$ 118,438). There were no common shares cancelled during the three months ended March 31, 2017.

[f] Income (loss) per share

	Three Months ended March 31, 2018	Three Months ended March 31, 2017
Weighted average number of shares outstanding – basic	21,041,223	21,104,199
Dilutive effects of exercisable securities	573,977	661,360
Weighted average number of shares outstanding – fully diluted	21,615,200	21,765,559

11. COMMITMENTS AND CONTINGENCIES

[a] Currently, the Company leases its Vancouver, BC facility (of approximately 12,000 square feet of office space) until October 31, 2022. In addition, it leases approximately 400 square feet in Taipei, Taiwan until June 30, 2018.

The aggregate of minimum lease payments as at March 31, 2018 for the remainder of 2018 and for subsequent years is as follows:

2018	\$ 263,975
2019	336,114
2020	339,221
2021	354,755
2022	295,629
	\$ 1,589,694

[b] The Company warrants that its software and hardware products will operate substantially in conformity with product documentation and that the physical media will be free from defect. The specific terms and conditions of the warranties are generally ninety days. The Company accrues for known warranty issues if a loss is probable and can be reasonably estimated, and accrues for estimated incurred but unidentified warranty issues based on historical activity. To date, the Company has had no material warranty claims.

[c] The Company may be subject to a variety of claims and suits that arise from time to time in the ordinary course of business. Although management currently believes that resolving claims against the Company, individually or in aggregate, will not have a material adverse impact on the Company’s financial position, results of operations, or cash flows, these matters are subject to inherent uncertainties and management’s view of these matters may change in the future. To date, there are no claims or suits outstanding.

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12. EXPORT DEVELOPMENT CANADA

On July 31, 2009, the Company entered into an agreement with EDC whereby EDC agreed to provide 90% insurance coverage for the Company's invoiced sales for a premium of between CDN \$0.76 to CDN \$1.41 per CDN \$100 of monthly invoiced sales (certain customers are excluded from this coverage). The initial policy period was from July 1, 2009 to June 30, 2010 with an automatic yearly renewal unless the policy is terminated by the Company (the policy has been renewed until June 30, 2018). The maximum liability coverage at any one time is CDN \$185,000 for domestic sales and CDN \$7,000,000 for sales outside of Canada. As of March 31, 2018, 82% of trade receivables were covered by EDC insurance (December 31, 2017 – 74%)

During the three months ended March 31, 2018, the Company recorded total premiums of \$46,324 (March 31, 2017 - \$34,842) (CDN \$58,586; March 31, 2017 – CDN \$48,193) in sales and marketing.

13. SEGMENTED INFORMATION

Operating segments

The Company currently has the following two operating segments:

- Embedded Computing Hardware segment includes the sales of the Company's proprietary computer modules and development kits. The Company offers original equipment manufacturers ("OEMs") off-the-shelf and customized embedded computing modules.
- Services and Software segment includes turnkey product design and development services, as well as other engineering services and device software, including royalties. As well, it includes revenue generated from software products including: J-Integra® Enterprise Interoperability Software ("EIS"), and RapidRIL Telephony Software, including maintenance and support agreements for these products. These products and services are sold to OEMs, original device manufacturers ("ODMs"), technology providers, and other companies.

Corporate includes all operating expenses of the Company.

Information regarding the operations of each operating segment is included below. Performance is based on revenue less cost of sales.

A breakdown of revenues and cost of sales for each operating segment for the three months ended March 31, 2018 and March 31, 2017 is as follows:

Three months ended March 31, 2018	Embedded Computing Hardware	Services and Software	Corporate	Total
Revenue	\$ 4,051,059	\$ 2,011,364	\$ -	\$ 6,062,423
Cost of sales	3,190,110	914,953	-	4,105,063
	860,949	1,096,411	-	1,957,360
Operating expenses	-	-	1,808,380	1,808,380
Operating income (loss)	\$ 860,949	\$ 1,096,411	(\$1,808,380)	\$ 148,980

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13. SEGMENTED INFORMATION (continued)

Three months ended March 31, 2017	Embedded Computing Hardware	Services and Software (Restated – See Note 3)	Corporate	Total
Revenue	\$ 2,327,760	\$ 2,149,742	\$ -	\$ 4,477,502
Cost of sales	1,730,901	1,162,879	-	2,893,780
	596,859	986,863	-	1,583,722
Operating expenses	-	-	1,569,071	1,569,071
Operating income (loss)	\$ 596,859	\$ 986,863	(\$1,569,071)	\$ 14,651

Geographic information

The Company's equipment is located as follows:

	March 31, 2018	December 31, 2017
Canada	\$ 322,952	\$ 323,090
United States	-	6,959
Taiwan	14,195	15,569
Total	\$ 337,447	\$ 345,618

The Company earned revenues attributed to the following countries based on the location of the customer:

	Three Months ended March 31, 2018	Three Months ended March 31, 2017 (Restated – See Note 3)
United States	\$ 4,090,448	\$ 3,118,187
Asia Pacific	1,049,885	614,331
Canada	537,240	552,122
Europe	383,983	192,862
Other	867	-
	\$ 6,062,423	\$ 4,477,502

Significant customers

In each respective period, revenues from customers which amounted to 10% of more of the Company's revenues accounted for the following percentage of the Company's total revenues and accounts receivable, as indicated below:

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13. SEGMENTED INFORMATION (continued)

	% Revenues for the Three Months ended March 31, 2018	% of Accounts Receivable at March 31, 2018	% Revenues for the Three Months ended March 31, 2017	% of Accounts Receivable at March 31, 2017
Customer 1	27%	40%	12%	9%
Customer 2	6%	6%	13%	11%
Customer 3	4%	7%	10%	5%

The above customers for the prior periods are referenced due to their being greater than the Company's 10% of total revenue threshold in the respective prior periods. Receivables owing from Customers 1-3 are fully covered by EDC insurance in the event of payment default.

14. EXPENSES BY NATURE

Total salaries and wages as well as other personnel related expenses included in Cost of Sales and Expenses for the three months ended March 31, 2018 were \$2,018,974 compared to \$2,170,479 during the three months ended March 31, 2017.

15. OTHER OPERATING EXPENSES

Other operating expenses consist of the following:

	Three months ended March 31, 2018	Three months ended March 31, 2017
Depreciation of equipment (<i>note 7</i>)	\$ 23,968	\$ 22,215
Amortization of intangible assets (<i>note 8</i>)	20,425	19,406
Share-based compensation – Options (<i>note 10(c)</i>)	62,554	22,908
Share-based compensation – RSUs (<i>note 10(d)</i>)	51,704	-
	\$ 158,651	\$ 64,529

16. CAPITAL DISCLOSURES

The Company's objectives for managing capital are:

- To safeguard the Company's ability to continue as a going concern, so that it can provide adequate returns for shareholders and benefits for other stakeholders.
- To maintain a capital base so as to maintain investor, creditor, customer and market confidence.

The Company considers the items included in the interim condensed consolidated statements of changes in shareholders' equity as capital. The Company manages the capital structure and makes adjustments to it (by either issuing new shares or buying back shares) in the light of changes in economic conditions and the risk characteristics of the underlying assets.

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17. FINANCIAL INSTRUMENTS

[a] Financial assets and liabilities

Financial instruments are measured at amortized cost or fair value. Fair value represents the estimated amounts at which financial instruments could be exchanged between knowledgeable and willing parties in an arm's length transaction. Determining fair value requires management judgment. The following financial instruments are all measured at amortized cost. The fair value of each approximates its carrying value due to their short-term nature.

The carrying values and fair values of financial assets (liabilities) as at March 31, 2018 and December 31, 2017 are summarized as follows:

	<u>March 31, 2018</u>		<u>December 31, 2017</u>	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets				
Cash and cash equivalents	\$ 4,840,710	\$ 4,840,710	\$ 4,989,154	\$ 4,989,154
Short-term investments	\$ 2,009,916	\$ 2,009,916	\$ 2,260,089	\$ 2,260,089
Trade and other receivables	\$ 3,625,832	\$ 3,625,832	\$ 4,799,625	\$ 4,799,625
Loan to customer	\$ 1,810,500	\$ 1,810,500	\$ 1,799,250	\$ 1,799,250
Financial Liabilities				
Other Liabilities	(\$2,558,455)	(\$2,558,455)	(\$5,026,370)	(\$5,026,370)

[b] Risk Management

Disclosures relating to exposure to risks, in particular credit risk, liquidity risk, foreign currency risk, and interest rate risk are provided below.

[i] Credit Risk

Credit risk is the risk of an unexpected loss if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Company's financial instruments that are exposed to concentrations of credit risk are primarily cash and cash equivalents, short-term investments, trade and other receivables and customer loan. The Company limits its exposure to credit risk with respect to cash and cash equivalents by investing available cash, from time to time, in short-term deposits with Canadian financial institutions and commercial paper with a rating not less than R1. With respect to trade and other receivables, the Company engages EDC to perform ongoing credit evaluations of Intrinsyc's customers' financial condition and requires letters of credit or other guarantees whenever deemed necessary.

Trade and other receivables were aged as follows as at March 31, 2018 and December 31, 2017:

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Current	\$ 3,422,201	\$ 3,913,053
31-60 days	27,790	94,977
Over 60 days	175,841	791,595
	\$ 3,625,832	\$ 4,799,625

INTRINSYC TECHNOLOGIES CORPORATION
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17. FINANCIAL INSTRUMENTS (continued)

[ii] Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet liabilities when due. The contractual maturity of the majority of accounts payable is within one month.

Trade and other payables were aged as follows as at March 31, 2018 and December 31, 2017:

	March 31, 2018	December 31, 2017
Current	\$ 2,493,489	\$ 4,322,552
31-60 days	64,560	401,523
Over 60 days	406	302,295
	\$ 2,558,455	\$ 5,026,370

[iii] Foreign Currency Risk

Although substantially all of the Company's revenues are received in U.S. dollars, the Company incurs operating costs primarily attributable to its services business and has outstanding trade and other payables denominated in Canadian dollars and other foreign currencies. Fluctuations in the exchange rates between these currencies could have a material effect on the business, financial condition and results of operations. The Company maintains certain assets, inclusive of a portion of its treasury investments, in Canadian dollars which are translated to its U.S. dollar functional currency resulting in an unrealized foreign exchange gain or loss. With all other variables remaining constant, assuming a 10% weakening of the Canadian dollar versus the U.S. dollar would have had the following impact on net loss as follows in the table below. An assumed 10% strengthening of the Canadian dollar versus the U.S. dollar would have had an equal but opposite effect on the amounts shown below:

<i>Source of net earnings/loss variability from changes in foreign exchange rates</i>	Three Months ended March 31, 2018	Three Months ended March 31, 2017
Statement of Financial Position exposure	(\$248,828)	(\$269,388)
Net Cost of Sales/Operating Expenses (net A exposure)	200,422	173,606
Net exposure	(\$ 48,406)	(\$ 95,782)

A 10% change in the New Taiwanese dollar to U.S. dollar exchange rate would have an approximate \$8,100 impact on net income for three months ended March 31, 2018 (three months ended March 31, 2017 – \$6,100).

[iv] Interest Rate Risk

The Company's exposure to interest rate fluctuations is primarily interest earned on its cash and cash equivalents as well as its short-term investments. During the three months ended March 31, 2018, the Company earned \$31,704 of interest income on its cash and cash equivalents as well as its short-term investments and customer loan. An increase or decrease of 100 basis points in the average interest rate earned during the period would have adjusted net earnings by approximately \$71,000. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

INTRINSYC TECHNOLOGIES CORPORATION
Notes to Interim Condensed Consolidated Financial Statements
(Unaudited and Expressed in U.S. Dollars)

18. RELATED PARTY TRANSACTIONS

Related parties include key management, the Board of Directors, close family members and enterprises which are controlled by these individuals as well as certain persons performing similar functions.

The remuneration of directors and key management of the Company for the three months ended March 31, 2018 and 2017 are as follows:

	Three months ended March 31, 2018	Three months ended March 31, 2017
Short-term compensation	\$ 349,919	\$ 254,884
Share-based payments	\$103,716	\$ -
	\$ 453,635	\$ 254,884

Short-term compensation for the three months ended March 31, 2018 included the Company's annual performance corporate bonus totalling an amount of \$90,000 which was paid to its management during the three months ended March 31, 2018 which had been previously accrued for as operating expense during the year ended December 31, 2017. There was no annual performance corporate bonus paid out during the three months ended March 31, 2017.

The directors and key management were awarded 185,000 stock options under the Company's stock option plan during the three months ended March 31, 2018. No stock options were awarded to directors and key management during the three months ended March 31, 2017.

19. EMPLOYEE RETIREMENT SAVINGS CONTRIBUTIONS

	Three months ended March 31, 2018	Three months ended March 31, 2017
Benefit costs	\$ 56,852	\$ 53,189

The Company matches employees' retirement savings contributions to retirement plans as part of the employee benefits plan. Employees have the option of having the funds transferred to their individual retirement savings plans on a semi-monthly basis or on a periodic basis (most employees have the funds transferred on a semi-monthly basis).

20. SUBSEQUENT EVENT

On April 2, 2018, the Company announced that the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from April 2, 2018 to May 2, 2018. On May 2, 2018, the Company announced that it made a strategic equity investment in Stream TV Networks through the conversion of the subordinated, secured promissory note and interest accrued for a total amount of \$1,661,384 into 415,346 common shares. The agreements between the parties also include Stream TV providing a commitment of \$1,500,000 in services to be purchased directly or through connected party referrals during the eighteen (18) month period beginning May 1, 2018.

INTRINSYC TECHNOLOGIES CORPORATION

Management's Discussion and Analysis of Financial Condition and Results of Operations

For the Three Months Ended March 31, 2018

MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis has been prepared by management as of May 7, 2018 and should be read in conjunction with the audited consolidated financial statements of Intrinsic Technologies Corporation (the "Company" or "Intrinsic") and related notes thereto for the year ended December 31, 2017 (prepared in accordance with International Financial Reporting Standards or "IFRS"). All amounts are presented in United States (U.S.) dollars unless otherwise noted. Additional information about the Company, including the Company's Annual Information Form ("AIF") is available on SEDAR at www.sedar.com.

DISCLAIMER FOR FORWARD-LOOKING STATEMENTS

The following Management's Discussion and Analysis contains statements which, to the extent that they are not recitations of historical fact, may constitute forward-looking information under applicable Canadian securities legislation. Such forward-looking statements or information includes financial and other projections as well as statements regarding the Company's future plans, objectives, performance, revenues, growth, profits, operating expenses or the Company's underlying assumptions. The words "may", "would", "could", "will", "likely", "expect", "anticipate", "intend", "plan", "forecast", "project", "estimate" and "believe" or other similar words and phrases may identify forward-looking statements or information. Persons reading this Management's Discussion and Analysis are cautioned that such statements or information are only predictions, and that the Company's actual future results or performance may be materially different. Factors that could cause actual events or results to differ materially from those suggested by these forward-looking statements include, but are not limited to: the need to develop, integrate and deploy software solutions to meet its customers' requirements; the possibility of development or deployment difficulties or delays; the dependence on its customers' satisfaction; the timing of entering into significant contracts; its customers' continued commitment to the deployment of the Company's solutions; the risks involved in developing integrated software solutions and integrating them with third-party products and services; reliance on products manufactured by other companies for resale or distribution and reliance on third-party suppliers; the performance of the global economy and growth in software industry sales; market acceptance of the Company's products and services; customer and industry analyst perception of the Company and its technology vision and future prospects; the success of certain business combinations engaged in by the Company or by its competitors; possible disruptive effects of organizational or personnel changes; technological change; new products and standards; risks related to acquisitions and international expansion; reliance on large customers; concentration of sales; international operations and sales; management of growth and expansion; dependence upon key personnel and hiring; reliance on a limited number of suppliers; risks related to the Company's competition; the Company's not adequately protecting its intellectual property; risks related to product defects and product liability; currency exchange rate risk; and including, but not limited to, other factors described in the Company's reports filed on SEDAR, including its financial statements and management's discussion and analysis for the year ended December 31, 2017, and those referred to under the heading "Risk Factors". In drawing a conclusion or making a forecast or projection set out in the forward-looking information, the Company takes into account the following material factors and assumptions in addition to the above factors: the Company's ability to execute on its business plan; the acceptance of the Company's products and services by its customers; the timing of execution of outstanding or potential customer contracts by the Company; the sales opportunities available to the Company; the Company's subjective assessment of the likelihood of success of a sales lead or opportunity; the Company's historic ability to generate sales leads or opportunities; and that sales will be completed at or above the Company's estimated margins. This list is not exhaustive of the factors that may affect the Company's forward-looking information. These and other factors should be considered carefully and readers should not place undue reliance on such forward-looking information. All forward-looking statements made in this Management's Discussion and Analysis are qualified by this cautionary statement and there can be no assurance that actual results or developments anticipated by the Company will be realized. The Company disclaims any intention or obligation to update or revise forward-looking information, whether as a result of new information, future events or otherwise, except as required by law.

OVERVIEW

The Company was incorporated under the laws of Alberta on August 31, 1992 under the name I.T.C. Microcomponents Inc. and continued under the laws of British Columbia on July 19, 1995. The Company changed its name to Intrinsic Software, Inc. on June 16, 1997. Articles of Continuance were filed under the Canada Business Corporations Act on May 1, 2003 to continue the Company federally and change the name of the Company from Intrinsic Software, Inc. to Intrinsic Software International, Inc. On June 17, 2014, the Company changed its name to Intrinsic Technologies Corporation. The Company's principal business office is Suite 300, 885 Dunsmuir Street, Vancouver, British Columbia, V6C 1N5 and its registered office is Suite 1700, 1055 West Hastings Street, Vancouver, British Columbia, V6E 2E9. The Company is listed on the Toronto Stock Exchange ("TSX") under the trading symbol ITC.

The Company is a product developer and provides software, engineering services, and integrated solutions that enable next-generation embedded and wireless products. Solutions span the development life cycle from concept to production and help device makers and technology suppliers create compelling differentiated products with faster time-to-market.

CORPORATE SUMMARY

The Company provides solutions for the development and production of embedded and Internet of Things ("IoT") devices. The Company's embedded computing products include: embedded development kits, vertical market reference designs and development platforms, mobile application development platforms, and production-ready embedded computers.

These products, combined with Intrinsic's engineering services, help device makers and silicon vendors deliver embedded and IoT products with faster time-to-market, as well as improved innovation and quality. Additionally, the Company has legacy proprietary software that provides a bridge between Java and COM based computing platforms under the brand, J-Integra®.

The Company is focused on expanding its client base with new design wins for embedded computing products and accelerating time to market for client's products. Achievement of these objectives will provide a path to long-term scalable revenue. With this objective in mind the Company transitioned from primarily providing non-recurring engineering services to focus on the sales of embedded computing products, and complementary comprehensive product design and development services. As a result of this transition, the Company changed revenue segmentation and reporting from Embedded Solutions, General Engineering Services and Other Software Solutions to Embedded Computing Hardware and Services and Software. While Services and Software will provide a higher margin percentage, Embedded Computing is expected to be the engine for scalable revenue growth.

The Company's business segments are described below.

Embedded Computing Hardware

The Embedded Computing Hardware segment includes the sales of the Company's proprietary computer modules, development kits, and related hardware technology.

- Production-ready embedded computing products include the Open-Q™ line of system on modules ("SOM") and single board computers ("SBC"); including the Open-Q™ 805, Open-Q™ 212A, Open-Q™ 410, Open-Q™ 820, Open-Q™ 835, Open-Q™ 624A, Open-Q™ 626 and Open-Q™ 2100 System on Modules ("SOM"), and the Open-Q™ 600 SBC. The Open-Q™ family of products are based on Snapdragon™ technology from Qualcomm® Technologies Inc. The Company recently introduced the Open-X™ 8M SOM. The Open-X™ product line is based on i.MX processors from NXP Semiconductor, BV. The Company sells these solutions as production-ready computing products and also makes custom variants of these products that are tailored specifically to client requirements.
- Embedded hardware development kits ("HDK") include the, Open-Q™ 805 HDK, DragonBoard 810™, Open-Q™ 820 HDK, Open-Q™ 2100, Open-Q™ 626 HDK, Open-Q™ 660 HDK, Open-Q 835 HDK, and Open-Q™ 845 HDK, and Open-Q™ 600 SBC.

- Vertical market reference designs and development kits include the Snapdragon™ 820 Automotive Development Platform (“ADP”), Snapdragon™ Flight, Open-Q™ 410 Wearable Computing Reference Design, and two recently introduced development platforms running Android Things, that are targeted for smart home hub applications, the Open-Q 212A and Open-Q™ 624A development kits.
- In addition, the Company frequently designs, develops, and manufactures complementary peripheral boards that add additional functionality to Open-Q™ and Open-X SOMs and development kits.

The Company is building an expanding base of customers and prospects for the Open-Q™ and Open-X™ family of SOMs and custom embedded computing modules. Intrinsic’s customers build a diverse set of intelligent connected products, including many new and exciting emerging categories such as: smart glasses and other wearable technology, robotics, digital signage, and more. As these customers increase sales of their products, Intrinsic will benefit from repeat sales of our computing modules and/or design royalties. By working with range of customers, from startups to well established entities, Intrinsic can take advantage of the growth opportunities in these emerging device sectors, while limiting its exposure to any single new consumer or industrial product. The shared success business model being employed allows Intrinsic to better align with our customers’ business and product initiatives, while enjoying the potential for greater revenue and margin upside. The Company’s revenue could vary significantly from one quarter to the next due to the timing of customer production requirements.

Intrinsic’s computing modules are manufactured by two strategic manufacturing partners: one is based in North America to support quicker production lead times and smaller volume requirements, and the other based in China to support higher volume, lower cost, requirements. Computing modules are shipped to Intrinsic or directly to the customer based on order size and customer requirements. Typically larger volume orders would be shipped fully manufactured and tested from Intrinsic’s contract manufacturer in China. The Company’s strategic manufacturing partners allow Intrinsic to respond quickly to customer requirements and scale revenue without additional investment in facilities or personnel resources. Scaling revenue without a commensurate increase in operating expenses should allow the Company to generate greater profit growth.

Services and Software

The Company provides design and development services to silicon vendors, OEMs and ODMs building embedded and IoT devices. The Company’s capabilities in these areas are a product of over 20 years of embedded device development experience. As a result, the Company has developed core competencies in the areas of Board Support Package (“BSP”) and device driver development, power management, electrical, mechanical, and Radio Frequency (“RF”) design, testing and certification; all of which are complex and essential elements required to design and develop embedded and IoT devices.

The Company has cross platform capabilities on the key operating systems currently in the market for embedded and IoT devices: Microsoft Windows, QNX, Linux and Android operating systems.

The Company employs both a fixed fee pricing model and a time and materials pricing model for engineering services. Additionally, the Company may defer fees for product design or development services and collect fees in the form of per unit royalties.

Services and Software provided by the Company are as follows:

- Turnkey product development from concept through production, including development of product specifications, electrical, mechanical and RF design, BSP and driver development, and product test and certification services for OEMs developing embedded and IoT devices;
- Conducting feasibility studies, requirements analyses and architecture designs;
- Providing detailed technical training and support programs to OEMs;
- BSP and driver development;

- Electrical, Mechanical and RF Design;
- Field Programmable Gate Array (“FPGA”) Design and Development;
- Camera Driver Development and Tuning;
- Power management services for OEMs designing small form factor products which are needed to improve battery life while simultaneously increasing applications and features that drive growth in power utilization;
- Embedded and IoT application development;
- RapidRIL™ Telephony Software and wireless integration services;
- J-Integra, a scalable, high-performance middleware solution for connecting Java directly to .NET, COM, and Exchange objects.

SIGNIFICANT EVENTS FOR FIRST QUARTER OF 2018

Financial Events

- Revenue decreased by 11% from the three months ended December 31, 2017 but increased by 35% from the three months ended March 31, 2017. The increase over the prior year period was primarily due to increased revenues attributable to the Company’s Embedded Computing Hardware partially offset by a decrease in its Services and Software businesses.
- Expenses (excluding other operating expenses)¹ decreased by 7% from the three months ended December 31, 2017 due primarily to a decrease in commissions, bad debt expense, travel, professional fees as partially offset by an increase in product development costs. Expenses increased by 10% over the three months ended March 31, 2017 due to increased product development and technical support expenses, commissions, travel, professional fees.
- Net income for the three months ended March 31, 2018 was \$124,150 compared to net income of \$453,547 during the three months ended December 31, 2017 and net income of \$86,966 for the three months ended March 31, 2017.
- Cash used in operations was \$40,457 during the three months ended March 31, 2018 compared to cash used in operations of \$174,610 for the three months ended March 31, 2016 and cash provided by operations of \$154,662 for the three months ended March 31, 2017.
- During the three months ended March 31, 2018 the Company purchased and cancelled 83,000 common shares for CDN\$118,438.
- Entered into a line of credit facility with a major Canadian chartered bank of CDN\$4.4 million (the “LOC Facility”). As of March 31, 2018, outstanding borrowings were CDN \$nil.
- Extended the maturity date of the Stream TV secured promissory notes from February 1, 2018 to April 2, 2018 (see Subsequent Events section for additional information).

¹ Expenses (excluding other operating expenses) is a non-IFRS measure that does not have a standard meaning and may not be comparable to a similar measure disclosed by other issuers (it includes Sales and Marketing, Research and Development, and Administration expenses but excludes Other Operating Expenses). This measure does not have a comparable IFRS measure and is used by the Company to manage and evaluate its cash operating expenses.

Business Highlights

- Announced two new production wins with the receipt of initial orders valued at \$287,000. The Company also signed product development services agreements and hardware orders from existing clients valued at \$342,000.
- Announced the attainment of a new production client for the Company's Open-Q™ 820 computing module and receipt of orders, that are in aggregate valued in excess of \$500,000. The new client placed an initial order for the Company's Open-Q™ computing modules that is valued at approximately \$205,000. The Company also signed a product development services agreement with an existing client that is valued at approximately \$311,000. Hardware shipments and services are expected to be provided during the first and second quarters of 2018.
- Established a subsidiary and engineering center in Bangalore, India to add engineering resources for new product development and client projects.

Product Highlights

- Announced the availability of two new platforms to support development of Smart Home Hub and other Voice-Controlled products.
- Announced the general availability of a new HDK featuring the Qualcomm® Snapdragon™ 845 Mobile Platform, a product of Qualcomm Technologies, Inc., a subsidiary of Qualcomm Incorporated.
- Announced the availability of the Open-X™ 8M System on Module ("SOM") and Development Kit.

SELECTED QUARTERLY INFORMATION

The information in the tables below has been derived from the Company's unaudited interim condensed consolidated financial statements (excluding Adjusted EBITDA²). The Company's quarterly operating results have varied substantially in the past and may vary substantially in the future. Accordingly, the information below is not necessarily indicative of results for any future quarter. Prior reported numbers have been restated to account for the impact of IFRS 15 (additional details on IFRS 15 are discussed in Critical Accounting Policies and Estimates section in this MD&A).

Consolidated Statements of Financial Position

	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016
(in US\$ '000's)		(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)	(Restated)
Cash and cash equivalents	\$4,841	\$4,989	\$4,547	\$5,405	\$3,488	\$5,382	\$4,517	\$4,935
Short-term investments	\$2,010	\$2,260	\$3,132	\$2,297	\$4,242	\$2,169	\$3,062	\$2,279
Working capital	\$12,550	\$12,544	\$12,576	\$12,582	\$12,572	\$12,562	\$12,581	\$12,617
Total assets	\$16,103	\$18,757	\$16,825	\$15,627	\$15,233	\$14,910	\$14,067	\$13,966
Shareholders' equity	\$13,037	\$13,036	\$12,624	\$12,399	\$12,332	\$12,208	\$12,089	\$11,689

² Adjusted EBITDA or Adjusted Earnings before Interest, Taxes, Depreciation and Amortization is a non-IFRS measure that does not have a standardized meaning and may not be comparable to a similar measure disclosed by other issuers. Adjusted EBITDA referenced here relates to operating income (loss) inclusive of revenue reclassified as interest income (as per IFRS) less other operating expenses. The closest comparable IFRS financial measure is Operating Income (Loss). This measure is used by the Company to manage and evaluate the cash operating income (loss) of the business.

Consolidated Statements of Operations

	Three months ended March 31, 2018	Three months ended December 31, 2017 (Restated)	Three months ended September 30, 2017 (Restated)	Three months ended June 30, 2017 (Restated)	Three months ended March 31, 2017 (Restated)	Three months ended December 31, 2016 (Restated)	Three months ended September 30, 2016 (Restated)	Three months ended June 30, 2016 (Restated)
<i>(in US\$ '000's, except earnings per share)</i>								
Revenue	\$6,062	\$6,782	\$4,819	\$4,584	\$4,478	\$4,286	\$4,030	\$4,855
Add: Stream TV revenue recognized as finance interest income	-	34	34	34	34	34	34	34
Cost of sales	4,105	4,441	3,390	3,058	2,894	2,760	2,280	2,958
Gross margin	1,957	2,375	1,463	1,560	1,618	1,560	1,784	1,931
<i>Expenses:</i>								
Sales and marketing expenses	643	671	609	664	730	657	581	654
Research and development expenses	397	376	283	353	303	286	273	193
Administration expenses	609	723	513	449	472	390	457	492
Adjusted EBITDA	308	605	58	94	113	227	473	592
Other expenses (earnings)	161	151	(50)	103	10	24	147	(53)
Income tax expense	23	-	21	4	6	12	-	-
Net income (loss)	\$124	\$454	\$87	(\$13)	\$97	\$191	\$326	\$645
Net income (loss) per share (basic and fully diluted)	\$0.01	\$0.03	\$0.00	\$0.00	\$0.00	\$0.01	\$0.02	\$0.03

FINANCIAL RESULTS FOR THE THREE MONTHS ENDED MARCH 31, 2018

The following analysis of the results of operations for the three months ended March 31, 2018 includes comparisons to the three months ended December 31, 2017 and March 31, 2017.

Revenue

The Company currently segregates revenue into two segments:

- Embedded Computing Hardware segment includes the sales of the Company's proprietary computer modules and development kits. The Company offers OEMs off-the-shelf and customized embedded computing modules.
- Services and Software segment includes turnkey product design and development services, as well as other engineering services and device software, including royalties. As well, it includes revenue generated from software products including: J-Integra® Enterprise Interoperability Software ("EIS"), and RapidRIL Telephony Software, including maintenance and support agreements for these products. These products and services are sold to OEMs, original device manufacturers ("ODMs"), technology providers, and other companies.

<i>Revenue by Source</i>	Three months ended March 31, 2018		Three months ended December 31, 2017 (Restated)		Three months ended March 31, 2017 (Restated)	
	\$	%	\$	%	\$	%
Services and Software	\$ 2,011,364	33%	\$ 2,223,731	33%	\$ 2,149,742	48%
Embedded Computing						
Hardware	4,051,059	67%	4,558,242	67%	2,327,760	52%
Total revenue	\$ 6,062,423	100%	\$ 6,781,973	100%	\$ 4,477,502	100%

Revenue decreased by 11% from the three months ended December 31, 2017 but increased by 35% from the three months ended March 31, 2017. The decrease over the prior period was due to decreased revenues attributable to the Company's Embedded Computing Hardware and Services and Software businesses. An increase from the same period in the previous year was due to an increase in Embedded Computing Hardware partially offset by a decrease in Software and Services.

Services and Software revenue was approximately \$2.0 million during the three months ended March 31, 2018 as compared to approximately \$2.2 million for the three months ended December 31, 2017 and approximately \$2.1 million for the three months ended March 31, 2017. This decrease over the same period in the prior year was due to lower service revenue related to the development of customer products based on the Company's Embedded Computing products in addition to the decline in its legacy Enterprise Interoperability Solutions or EIS software business.

Total revenues attributable to the Company's Embedded Computing Hardware decreased by 11% during the three months ended March 31, 2018 compared to the three months ended December 31, 2017 but increased by 74% compared to the three months ended March 31, 2017. This increase over the same period in the prior year was due to increased sales of Development Kits, embedded computing modules and approximately \$1.0 million of memory components. Memory components were ordered by an Intrinsic client to ensure supply for anticipated future orders of embedded computing modules.

To date, the Company has had a significant portion of its revenue derived from its largest customers. In each respective period, revenues from customers which amounted to 10% or more of the Company's revenues accounted for the following percentages of the Company's total revenues:

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Revenue	\$1,608,056	\$2,801,516	\$1,131,092
Percentage of total revenue	27%	41%	25%

There was one (1) customer that accounted for 27% of the total revenue for the three months ended March 31, 2018 as compared two (2) customers that accounted for 41% of the total revenues for the three months ended December 31, 2017 and two (2) customers that accounted 25% of the total revenues for the three months ended March 31, 2017.

The Company earned revenues attributed to the following geographical regions based on the location of the customer:

	Three months ended March 31, 2018		Three months ended December 31, 2017 (Restated)		Three months ended March 31, 2017 (Restated)	
	\$	%	\$	%	\$	%
United States	4,090,448	67%	4,566,784	67%	3,118,187	70%
Asia Pacific	1,049,885	17%	1,287,276	19%	614,331	14%
Canada	537,240	9%	497,967	7%	552,122	12%
Europe	383,983	6%	425,850	6%	192,862	4%
Other	867	<1%	4,096	<1%	-	-%
	\$ 6,062,423	100%	\$ 6,781,973	100%	\$ 4,477,502	100%

The Company continues to generate the majority of its revenue from the United States market but there has been an increase in revenues from the Asia Pacific region.

Gross Margin³

Gross margins vary by revenue segment, with aggregate gross margin being typically in the range of 35% to 55% for Services and Software segment and 15% to 25% for Embedded Computing segment. As a result, the overall gross margin is a blend of the margins attributable to each respective business segment.

	Three months ended March 31, 2018		Three months ended December 31, 2017 (Restated)		Three months ended March 31, 2017 (Restated)	
	\$	%	\$	%	\$	%
Revenues	6,062,423	100%	6,781,973	100%	4,477,502	100%
Cost of sales	4,105,063	68%	4,440,508	65%	2,893,780	65%
Gross margin	\$ 1,957,360	32%	\$ 2,341,465	35%	\$ 1,583,722	35%

Company's cost of sales includes Canadian and New Taiwan Dollar denominated costs which are translated into the Company's U.S. functional currency. Gross margin for the three months ended March 31, 2018 was 32%, which was

³ Gross Margin is a non-IFRS measure that does not have a standard meaning and may not be comparable to a similar measure disclosed by other issuers. Gross Margin referenced here relates to revenues less cost of sales. This measure does not have a comparable IFRS measure and is used by the Company to manage and evaluate the operating performance of the Company.

slightly lower than the 35% gross margin for the three months ended December 31, 2017 and for the three months March 31, 2017. Decrease in gross margin over the three months ended December 31, 2017 and March 31, 2017 was due to a decrease in service revenue which has a higher gross margin.

Expenses

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Sales and marketing	\$ 643,118	\$ 670,546	\$ 730,103
Research and development	397,425	375,584	302,868
Administration	609,186	723,966	471,571
Other operating expenses	158,651	164,054	64,529
Total expenses	\$ 1,808,380	\$ 1,934,150	\$ 1,569,071
As a percentage of total revenue	29%	29%	35%

Expenses during the three months ended March 31, 2018 were lower than the three months ended December 31, 2017. This was due to a decrease in commissions, bad debt expense, travel, professional fees as offset by an increase in product development costs.

Expenses during the three months ended March 31, 2018 were higher than the three months ended March 31, 2017. This was due to increased product development and technical support expenses, commissions, travel, professional fees and stock-based compensation.

Sales and Marketing

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Sales and marketing	\$643,118	\$670,546	\$ 730,103
As a percentage of total revenue	11%	10%	16%

The Company had a total of eleven (11) employees and contractors in Sales and Marketing as at March 31, 2018 which decreased from thirteen (13) as at March 31, 2017. Sales and marketing expense consists primarily of salaries and related personnel costs, sales commissions, consulting fees, trade show expenses, marketing collateral, advertising costs and facilities.

The decrease in sales and marketing expense over the previous three months ended December 31, 2017 and March 31, 2017 was due to a decrease in commissions, travel and marketing costs as well as a decrease in personnel costs.

Research and Development

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Research and development	\$397,425	\$375,584	\$302,868
As a percentage of total revenue	7%	6%	7%

Research and development expenses relate primarily to salaries and related benefit costs, and also include materials related to the development of the Company's embedded computing products. Research and development costs for the three months ended March 31, 2018 were higher than the comparable periods due to increased employee related costs.

Administration

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Administration	\$609,186	\$723,966	\$471,571
As a percentage of total revenue	10%	11%	11%

Administration expenses include executive and administrative staff, facilities, public company costs, insurance, corporate variable compensation accruals, accounting, legal and strategic consulting fees as well as various general administrative costs.

The decrease over the three months ended December 31, 2017 was primarily due to a decrease in bad debt expense as well as decreased travel and professional fees. The increase over the three months ended March 31, 2017 was due to primarily an increase in employee related costs as well as increased travel and professional fees.

Other Operating Expenses

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Depreciation of equipment	\$ 23,968	\$ 27,377	\$ 22,215
Amortization of intangible assets	20,425	20,004	19,406
Share-based compensation	114,258	116,673	22,908
Total other operating expenses	\$ 158,651	\$ 164,054	\$ 64,529

Adjusted EBITDA

Adjusted EBITDA was \$307,631 for the three months ended March 31, 2018 compared to \$571,369 for the three months ended December 31, 2017 and \$112,930 for the three months ended March 31, 2017.

	Three months ended March 31, 2018	Three months ended December 31, 2017 (Restated)	Three months ended March 31, 2017 (Restated)
Operating income	\$ 148,980	\$ 407,315	\$14,651
Add: revenue recognized as interest income as per IFRS	-	-	33,750
Add back: Other operating expenses	158,651	164,054	64,529
Adjusted EBITDA	\$ 307,631	\$ 571,369	\$112,930

Other Expenses (Earnings)

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Foreign exchange loss (gain)	\$ 33,820	\$ 13,458	(\$ 29,622)
Interest income	(31,705)	(59,257)	(58,377)
Total other expenses (earnings)	\$ 2,115	(\$ 45,799)	(\$ 87,999)

Other income for the three months ended March 31, 2018 were attributable to a foreign exchange loss of \$33,820 offset by interest income of \$31,705. Other income for the three months ended December 31, 2017 were attributable to a foreign exchange loss of \$13,458 offset by interest income of \$59,257. Other income for the three months ended March 31, 2017 were attributable to a foreign exchange gain of \$29,622 and interest income of \$58,377. The Company maintains certain assets, inclusive of a portion of its treasury investments, in Canadian dollars which are translated into its U.S. dollar functional currency which accounted for the majority of the foreign exchange gain reported above due to the weakening of the Canadian dollar as at March 31, 2018 over the prior periods.

Net Income (Loss)

	Three months ended March 31, 2018	Three months ended December 31, 2017 (Restated)	Three months ended March 31, 2017 (Restated)
Operating income	\$ 148,980	\$ 407,315	\$ 14,651
Total other expenses (earnings)	2,115	(45,799)	(87,999)
Income tax expense	22,715	(433)	5,684
Net income (loss)	\$ 124,150	\$ 453,547	\$ 96,966
Earnings (loss) per share (basic and fully diluted)	\$0.01	\$0.02	\$0.00

Net income for the three months ended March 31, 2018 was \$124,150 or \$0.02 earnings per share compared to net income for the three months ended December 31, 2017 of \$453,547 or \$0.02 earnings per share and to net income of \$96,966 or \$0.00 earnings per share for the three months ended March 31, 2017.

LIQUIDITY AND CAPITAL RESOURCES

The Company's near-term cash requirements relate primarily to operations, working capital and general corporate purposes. Based on the current business plan, the Company believes cash and cash equivalents, along with its short-term investments will be sufficient to fund the Company's operating requirements for the next twelve months. The Company updates its forecasts on a regular basis and will consider additional financing sources as appropriate.

As at March 31, 2018, the Company had cash and cash equivalents totalling approximately \$4.8 million and short-term investments totalling approximately \$2.0 million with working capital⁴ of approximately \$12.5 million, as compared to cash and cash equivalents of approximately \$5.0 million and short-term investments totalling approximately \$2.3 million with working capital of approximately \$12.4 million as at December 31, 2017.

Three Months ended March 31, 2018

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended March 31, 2017
Cash provided by (used in):			
Operating activities	(\$ 40,457)	(\$ 174,610)	\$ 154,662
Investing activities	188,154	790,938	(2,062,381)
Financing activities	(237,272)	(158,169)	4,556
Foreign exchange effect on cash and cash equivalents	(58,869)	(15,548)	9,315
Increase (decrease) in cash and cash equivalents	(\$ 148,444)	\$ 442,611	(\$ 1,893,848)

Cash provided by (used in) operating activities for comparable periods was attributable the Company's financial performance.

During the three months ended March 31, 2018, cash provided by investing activities was related to the redemption of short term investments offset by the purchase of equipment and intangible assets. During the three months ended December 31, 2017, cash provided by investing activities was related to the redemption of short term investments and interest received on the Stream TV loan offset by the purchase of equipment and intangible assets. During the three months ended March 31, 2017, cash used in investing activities was related to the purchase of short term investments, equipment and intangible assets offset by interest received on the Stream TV loan.

During the three months ended March 31, 2018, cash used in financing activities consisted of the exercise of employee stock options offset by the repurchase and cancellation of shares under the Company's Normal Course

⁴ Working Capital is a non-IFRS measure that does not have a standardized meaning and may not be comparable to a similar measure disclosed by other issuers. This measure does not have a comparable IFRS measure. Working capital as referenced herein is defined as current assets less current liabilities. The Company believes that the inclusion of this non-IFRS financial measure provides investors with an alternative presentation useful to investors' understanding of the Company's core operating results and trends.

Issuer Bid (“NCIB”). During the three months ended December 31, 2017, cash used in financing activities consisted of the repurchase and cancellation of shares under the Company’s NCIB. During the three months ended March 31, 2017, cash provided by financing activities consisted of the exercised of stock options.

STAFFING LEVELS

The following table summarizes the Company’s headcount, consisting of employees and contractors, by functional group:

	As at March 31, 2018	As at December 31, 2017	As at March 31, 2017
Service engineers	40	42	47
Sales and marketing	11	11	13
Research and development	20	12	11
Administration	14	13	9
Total	85	78	80

Effort spent to develop new proprietary products was classified as research and development.

COMMITMENTS

The aggregate of minimum lease payments as at March 31, 2018 for subsequent years is as follows:

2018	\$ 263,975
2019	336,114
2020	339,221
2021	354,755
2022	295,629
	\$ 1,589,694

Currently, the Company leases its Vancouver, BC facility (of approximately 12,000 square feet of office space) until October 31, 2022. In addition, it leases approximately 400 square feet in Taipei, Taiwan until June 30, 2018.

ACCOUNTS RECEIVABLE INSURANCE

On July 31, 2009, the Company entered into an agreement with Export Development Canada (“EDC”) whereby EDC agreed to provide 90% insurance coverage for the Company’s invoiced sales for a premium of between CDN \$0.76 to CDN \$1.41 per CDN \$100 of monthly invoiced sales (certain customers are excluded from this coverage). The initial policy period was from July 1, 2009 to June 30, 2010 with an automatic yearly renewal unless the policy is terminated by the Company (the policy has been renewed until June 30, 2018). The maximum liability coverage at any one time is CDN \$185,000 for domestic sales and CDN \$7,000,000 for sales outside of Canada. As of March 31, 2018, 82% of trade receivables were covered by EDC insurance (December 31, 2016 – 74%)

During the three months ended March 31, 2018, the Company recorded total premiums of \$46,324 (March 31, 2017 - \$34,842) (CDN \$58,586; March 31, 2017 – CDN \$48,193) in sales and marketing.

TRANSACTIONS WITH RELATED PARTIES

Related parties include key management, the Board of Directors, close family members and enterprises which are controlled by these individuals as well as certain persons performing similar functions.

The remuneration of directors and key management of the Company for the three months ended March 31, 2018 and 2017 are as follows:

	Three months ended March 31, 2018	Three months ended March 31, 2017
Short-term compensation	\$ 349,919	\$ 254,884
Share-based payments	\$ 103,716	\$ -
	\$ 453,635	\$ 254,884

Short-term compensation for the three months ended March 31, 2018 included the Company's annual performance corporate bonus totalling an amount of \$90,000 which was paid to its management during the three months ended March 31, 2018 which had been previously accrued for as operating expense during the year ended December 31, 2017. There was no annual performance corporate bonus paid out during the three months ended March 31, 2017.

The directors and key management were awarded 185,000 stock options under the Company's stock option plan during the three months ended March 31, 2018. No stock options were awarded to directors and key management during the three months ended March 31, 2017.

CUSTOMER LOAN

On October 1, 2014, the Company announced that it invested in Stream TV Networks, Inc. ("Stream TV"), a current customer of Intrinsic, an amount of \$1,500,000 in the form of a subordinated, secured convertible promissory note bearing interest at three percent (3%) per annum with a maturity date of December 31, 2015 (the "Note"). Interest is payable on the earlier of (i) December 31, 2015 or (ii) when converted to Stream TV shares. Stream TV committed to acquire a minimum of \$3,000,000 in Intrinsic products, services, and royalties over the next twelve months.

The Note was initially convertible into the securities of Stream TV, at the sole option of Stream TV, subject to the execution of an equity financing of a minimum of \$15 million by Stream TV (the "Qualified Financing"). The Note was convertible into the class of securities sold in the Qualifying Financing at the share price issued in the Qualifying Financing.

The Company had determined that a reasonable market interest rate for a loan with the features of the Stream TV convertible loan and for pre-commercial entities in the emerging technology sector would be 12%. The Company recognized the difference as a deferred discount.

On December 10, 2015, the Company announced that the arrangements were amended to increase the purchase commitment by Stream TV to \$4,500,000 in Intrinsic product, services and royalties to be generated on or before March 31, 2016, which Stream TV met. In addition, the subordinated, secured convertible promissory note was amended to remove the conversion feature and to extend the maturity date from December 31, 2015 to June 30, 2016.

On June 28, 2016, the Company announced that the arrangements were further amended, to increase the purchase commitment to \$6,000,000 in Intrinsic products, services and royalties to be generated on or before December 30,

2016, which Stream TV has met. In addition, the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from June 30, 2016 to December 30, 2016.

On December 29, 2016, the Company announced that the subordinated, secured promissory note, with a principal amount of \$1.5 million, has been further amended to extend the maturity date from December 30, 2016 to March 30, 2017. In consideration for the extension Intrinsic received 30,000 warrants convertible into Class A common shares in Stream TV, at a strike price of \$5 per share, on a 1 for 1 basis for a period of up to 5 years. The warrants may only be exercised if Stream TV becomes subject to a liquidity event defined in the warrant agreement as liquidation, dissolution, or winding up of Stream TV, whether voluntary or involuntary, or an Initial Public Offering ("IPO") or sale of the Company by either stock or assets that is at least a change of control transaction. To date, none of these warrants have been exercised.

On February 2, 2017, the Company announced that the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from March 30, 2017 to February 1, 2018. In consideration for the extension Intrinsic received 120,000 warrants convertible into Class A common shares in Stream at a strike price of \$5, on a 1 for 1 basis for a period of up to 5 years. The exercise of these warrants is also subject to the same terms as the warrants received December 29, 2016. To date, none of these warrants have been exercised. In addition,

Stream TV committed to acquire a minimum of \$2,000,000 in Intrinsic products, services, and royalties to be purchased or generated between February 1, 2017 and February 1, 2018 (which Stream TV has only committed to approximately \$700,000).

On February 1, 2018, the Company announced that the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from February 1, 2018 to April 2, 2018. Subsequent to April 2, 2018, the note had been further amended (see Subsequent Events section below)

The Company fair valued the warrants using a modified Black Scholes calculation with the fair value on the date of inception being \$153,000. This is included in the Loan to Customer on the Statement of Financial Position. The warrants are fair valued each period with no change to the value of the warrants as at March 31, 2018.

The Company has assessed the Note for impairment at the end of reporting period and concluded that no loss event has occurred since the granting of the Note. However, the Company acknowledges that there is uncertainty regarding eventual realization of the Note due to the uncertainty inherent to the fact that Stream TV is a pre-commercial entity in an emerging technology sector.

SUBSEQUENT EVENTS

On April 2, 2018, the Company announced that the subordinated, secured promissory note, valued at \$1.5 million, has been further amended to extend the maturity date from April 2, 2018 to May 2, 2018. On May 2, 2018, the Company announced that it made a strategic equity investment in Stream TV Networks through the conversion of the subordinated, secured promissory note and interest accrued for a total amount of \$1,661,384 into 415,346 common shares. The agreements between the parties also include Stream TV providing a commitment of \$1,500,000 in services to be purchased directly or through connected party referrals during the eighteen (18) month period beginning May 1, 2018.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

These consolidated financial statements of the Company, approved by the Board of Directors on May 7, 2018, have been prepared in accordance with International Financial Reporting Standards (“IFRS”) and their interpretations adopted by the International Accounting Standards Board (“IASB”).

Revenue Recognition

The Company currently recognizes revenues under IFRS 15 - *Revenue from Contracts with Customers*. Revenues consist of services from software modification, consulting, implementation, training and integration services. These services are set forth separately in the contractual arrangements such that the total price of the customer arrangement is expected to vary as a result of the inclusion or exclusion of these services. These services contracts are primarily time and material based contracts. Revenue from these services is recognized at the time such services are rendered by the Company so long as persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured.

The Company also enters into contracts that are primarily fixed fee arrangements to render specific consulting and software modification services. The percentage of completion method is applied to these more complex contracts that involve the provision of services relating to the design or building of complex systems, because these services are essential to the functionality of other elements in the arrangement. Under this method, revenue is recognized using the percentage of completion method and is calculated based on actual hours incurred compared to the estimated total hours for the services under the arrangement, so long as persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured. If the Company does not have a sufficient basis to measure progress towards completion, revenue is recognized when final acceptance is received by the Company from the customer.

The Company recognizes revenue from the sale of software licenses upon the transfer of title to the customer, so long as persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured.

Post contract customer support (“PCS”) revenue associated with software licenses is recognized rateably over the term of the PCS period, which typically is one year. Any unrecognized revenue is recorded in deferred revenue. PCS revenue includes software license updates that provide customers with rights to unspecified software product upgrades, maintenance releases and patches released during the term of the PCS period.

The Company recognizes revenue from the sales of hardware products upon the later of transfer of title or upon shipment of the hardware product to the customer so long as persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is reasonably assured.

The Company has entered into contracts with some of its customers to bundle and resell the Company’s products with their own products for a per unit royalty fee. Royalty revenue is recognized as the Company’s products are sold by the Company’s customers.

Allowance for Doubtful Accounts

The Company records an allowance for doubtful accounts based on specific accounts past due. The allowance is based on the Company’s knowledge of the financial condition of its customers, the aging of the receivables, current business environment and historical experience. A change to these factors could impact the estimated allowance and the provision for bad debts.

New Standards Adopted

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Company’s annual consolidated financial statements for the year ended December 31, 2017, except for the adoption of new standards effective as of 1 January 2018. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The Group applies, for the first time, IFRS 9 - *Financial Instruments* and IFRS 15 - *Revenue from Contracts with Customers* that require restatement of previous financial statements. As required by IAS 34, the nature and effect of these changes are disclosed below.

Several other amendments and interpretations apply for the first time in 2018, but do not have an impact on the interim condensed consolidated financial statements of the Company

IFRS 9 – Financial Instruments: Classification and Measurement

IFRS 9 - *Financial Instruments* replaces the current IAS 39 *Financial Instruments Recognition and Measurement*. The standard introduces new requirements for classifying and measuring financial assets and liabilities. The Company began application of IFRS 9 in the financial statements effective from January 1, 2018. The Company has evaluated the impact on the financial statements of IFRS 9 and concluded there was no impact to the financial statements. Additional information regarding the impact of the adoption of IFRS 9 is presented in Note 3 of the interim condensed consolidated financial statements.

IFRS 15 – Revenue from Contracts with Customers

IFRS 15 – *Revenue from Contracts with Customers*. The standard replaces all existing revenue requirements in IFRS and applies to all revenue arising from contracts with customers. The standard outlines the principles an entity must apply to measure and recognize revenue. The core principle is that an entity will recognize revenue at an amount that reflects the consideration to which the entity expects to be entitled in exchange for transferring goods or services to a customer. The Company has applied the full retrospective transition method. The Company is party to numerous contracts with customers that will be impacted by the new standard. Under IFRS 15, the timing of revenue recognition for certain contracts are impacted by the new revenue recognition model. Additional information regarding the impact of the adoption of IFRS 15 (which the Company concluded is not material) is presented in Note 3 of the interim condensed consolidated financial statements. The impact on the quarterly financial results are as follows:

Consolidated Statements of Financial Position

	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016
<i>(in US\$ '000's)</i>								
Cash and cash equivalents	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-
Short-term investments	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-
Working capital	\$-	\$35	\$67	\$73	\$63	\$53	\$72	\$108
Total assets	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-
Shareholders' equity	\$-	\$35	\$67	\$73	\$63	\$53	\$72	\$108

	Three months ended March 31, 2018	Three months ended December 31, 2017	Three months ended September 30, 2017	Three months ended June 30, 2017	Three months ended March 31, 2017	Three months ended December 31, 2016	Three months ended September 30, 2016	Three months ended June 30, 2016
<i>(in US\$ '000's, except earnings per share)</i>								
Revenue	\$-	(\$32)	(\$6)	\$10	\$10	(\$19)	(\$36)	\$45
Add: Stream TV revenue recognized as finance interest income	-	-	-	-	-	-	-	-
Cost of sales	-	-	-	-	-	-	-	-
Gross margin	-	(32)	(6)	10	10	(19)	(36)	45
Expenses:								
Sales and marketing expenses	-	-	-	-	-	-	-	-
Research and development expenses	-	-	-	-	-	-	-	-
Administration expenses	-	-	-	-	-	-	-	-
Adjusted EBITDA	-	(32)	(6)	10	10	(19)	(36)	45
Other expenses (earnings)	-	-	-	-	-	-	-	-
Income tax expense	-	-	-	-	-	-	-	-
Net income (loss)	\$-	(\$32)	(\$6)	\$10	\$10	(\$19)	(\$36)	\$45
Net income (loss) per share (basic and fully diluted)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

New Standards and Interpretations Not Yet Adopted

Standards issued but not yet effective up to the date of issuance of the Company's consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company is currently assessing the impact of the following standards on the consolidated financial statements and intends to adopt these standards when they become effective.

IFRS 16 - Leases

IFRS 16 – Leases. The standard supersedes the current IAS 17, Leases (IAS 17) standard. IFRS 16 introduces a single accounting model for lessees and for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee will be required to recognize a right-of-use asset, representing its right to use the underlying asset, and a lease liability, representing its obligation to make lease payments. The accounting treatment for lessors will remain largely the same as under IAS 17. The standard is effective for annual periods beginning on or after January 1, 2019. The Company is assessing the impact of this standard on its consolidated financial statements; however, the Company believes that the result will be an increase to assets and liabilities, as it will be required to record a right-of-use asset and a corresponding lease liability on the Consolidated Statements of Financial Position, as well as a decrease to operating costs, an increase to finance costs (due to accretion of the lease liability) and an increase to depreciation.

FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

Financial instruments are measured at amortized cost or fair value. Fair value represents the estimated amounts at which financial instruments could be exchanged between knowledgeable and willing parties in an arm's length transaction. Determining fair value requires management judgment. The following financial instruments are all measured at amortized cost. The fair value of each approximates its carrying value due to their short-term nature.

The carrying values and fair values of financial assets (liabilities) as at March 31, 2018 and December 31, 2017 are summarized as follows:

	<u>March 31, 2018</u>		<u>December 31, 2017</u>	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets				
Cash and cash equivalents	\$ 4,840,710	\$ 4,840,710	\$ 4,989,154	\$ 4,989,154
Short-term investments	\$ 2,009,916	\$ 2,009,916	\$ 2,260,089	\$ 2,260,089
Trade and other receivables	\$ 3,625,832	\$ 3,625,832	\$ 4,799,625	\$ 4,799,625
Loan to customer	\$ 1,810,500	\$ 1,810,500	\$ 1,799,250	\$ 1,799,250
Financial Liabilities				
Other Liabilities	(\$2,558,455)	(\$2,558,455)	(\$5,026,370)	(\$5,026,370)

Disclosures relating to exposure to risks, in particular credit risk, liquidity risk, foreign currency risk, and interest rate risk are provided below.

Credit Risk

Credit risk is the risk of an unexpected loss if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Company's financial instruments that are exposed to concentrations of credit risk are primarily cash and cash equivalents, short-term investments, trade and other receivables and customer loan. The Company limits its exposure to credit risk with respect to cash and cash equivalents by investing available cash, from time to time, in short-term deposits with Canadian financial institutions and commercial paper with a rating not less than R1. With respect to trade and other receivables, the Company engages EDC to perform ongoing credit evaluations of Intrinsic's customers' financial condition and requires letters of credit or other guarantees whenever deemed necessary.

Trade and other receivables were aged as follows as at March 31, 2018 and December 31, 2017:

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Current	\$ 3,422,201	\$ 3,913,053
31-60 days	27,790	94,977
Over 60 days	175,841	791,595
	\$ 3,625,832	\$ 4,799,625

The Company has assessed the customer loan (the "Note") for impairment at the end of reporting period and concluded that no loss event had occurred since the granting of the Note as at March 31, 2018. However, the Company acknowledges that there is uncertainty regarding eventual realization of the Note due to the uncertainty inherent to the fact that Stream TV is a pre-commercial entity in an emerging technology sector.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet liabilities when due. The contractual maturity of the majority of accounts payable is within one month.

Trade and other payables were aged as follows as at March 31, 2018 and December 31, 2017:

	<u>March 31, 2018</u>	<u>December 31, 2017</u>
Current	\$ 2,493,489	\$ 4,322,552
31-60 days	64,560	401,523
Over 60 days	406	302,295
	\$ 2,558,455	\$ 5,026,370

Foreign Currency Risk

Although substantially all of the Company's revenues are received in U.S. dollars, the Company incurs operating costs primarily attributable to its services business and has outstanding trade and other payables denominated in Canadian dollars and other foreign currencies. Fluctuations in the exchange rates between these currencies could have a material effect on the business, financial condition and results of operations. The Company maintains certain assets, inclusive of a portion of its treasury investments, in Canadian dollars which are translated to its U.S. dollar functional currency resulting in an unrealized foreign exchange gain or loss. With all other variables remaining constant, assuming a 10% weakening of the Canadian dollar versus the U.S. dollar would have had the following impact on net loss as follows in the table below. An assumed 10% strengthening of the Canadian dollar versus the U.S. dollar would have had an equal but opposite effect on the amounts shown below:

<i>Source of net earnings/loss variability from changes in foreign exchange rates</i>	Three Months ended March 31, 2018	Three Months ended March 31, 2017
Statement of Financial Position exposure	(\$248,828)	(\$269,388)
Net Cost of Sales/Operating Expenses (net exposure)	200,422	173,606
Net exposure	(\$ 48,406)	(\$ 95,782)

A 10% change in the New Taiwanese dollar to U.S. dollar exchange rate would have an approximate \$8,100 impact on net income for three months ended March 31, 2018 (three months ended March 31, 2017 – \$6,100).

Interest Rate Risk

The Company's exposure to interest rate fluctuations is primarily interest earned on its cash and cash equivalents as well as its short-term investments. During the three months ended March 31, 2018, the Company earned \$31,704 of interest income on its cash and cash equivalents as well as its short-term investments and customer loan. An increase or decrease of 100 basis points in the average interest rate earned during the period would have adjusted net earnings by approximately \$71,000. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

DISCLOSURE OF OUTSTANDING SHARE DATA

The Company is authorized to issue an unlimited number of common shares and an unlimited number of preference shares. As of May 7, 2018, the Company has 20,928,488 common shares issued and outstanding and no preference shares issued and outstanding.

The Company has instituted a rolling incentive stock option plan whereby shares reserved for issuance under the plan shall reflect the lesser of (i) 10% less 1 share of the issued and outstanding common shares of the Company from time to time; and (ii) 3,750,000 common shares. As of May 7, 2018, the Company is entitled to grant incentive stock options for 2,092,847 common shares under the Company's stock option plan, of which 1,652,679 have been granted.

The Company has adopted a restricted share unit plan (the "RSU Plan") which was approved by its shareholders on May 16, 2017. The aggregate maximum number of shares available for issuance from treasury under the RSU Plan shall not exceed 500,000 shares. The fair value of these equity-settled awards is recognized as compensation expense over the period that related services are rendered with a corresponding increase in equity. The total amount expensed is recognized over the vesting period on a tranche basis, which is the period over which all the specified vesting conditions should be satisfied. As of May 7, 2018, the Company has granted 219,000 RSUs.

On September 29, 2017, the Company received approval from the TSX regarding the notice filed by the Company to establish a normal course issuer bid ("NCIB") program to purchase, for cancellation, up to 500,000 common shares or approximately 2.4% of Intrinsic's issued and outstanding common shares, as at September 21, 2017. The NCIB program commences on October 4, 2017 and will terminate on October 3, 2018, or on such earlier date as the Company may complete its purchases pursuant to a Notice of Intention filed with the TSX.

In connection with the NCIB program, the Company established an automatic repurchase plan (the "Plan") with its designated broker to allow for purchases of its common shares during certain pre-determined black-out periods,

subject to certain parameters as to price and number of shares. Outside of these pre-determined black-out periods, common shares will be repurchased in accordance with management's discretion, subject to applicable law. Intrinsic may vary, suspend or terminate the Plan only if it does not have material non-public information and the decision to vary, suspend or terminate the Plan is not taken during a pre-determined blackout period. The Plan constitutes an "automatic plan" for purposes of applicable Canadian securities legislation and has been reviewed by the TSX. As of May 7, 2018, the Company has purchased and cancelled 249,100 common shares.

RISKS AND UNCERTAINTIES

An investment in the securities of the Company may be regarded as speculative due to the Company's stage of development. Risk factors relating to the Company could materially affect the Company's future results and could cause them to differ materially from those described in forward-looking statements relating to the Company. Prospective investors should carefully consider these risks.

The following are some of the risks that are associated with the Company's business and operations and should be carefully considered by any potential investor in the Company's shares:

General Economic Conditions May Weaken

Global economic conditions are currently relatively positive. However economic conditions may weaken at some time in the future. The Company sells its products primarily in North America and is most keenly impacted by fluctuations in market conditions in this region. However, it also sells products to customers in more than 60 countries. Deteriorating economic conditions in Europe or Asia could negatively impact revenue and operating results.

Additional Financing

Even though the Company has been profitable since 2015, it has a history of operating losses and uses cash raised in equity markets to partially fund working capital. If adequate funds are not available when required or on acceptable terms, the Company may be required to delay, scale back or terminate its sales and marketing efforts, and may be unable to continue operations. There can be no assurance that the Company will be able to obtain the additional financial resources required to compete in its markets on favorable commercial terms or at all. Any equity offering may result in dilution to the ownership interests of shareholders and may result in dilution of the value of such interests.

Research and Development

The research and development activities of the Company may be funded by its customers through engineering services provided in addition to the Company's investment in research and development activities. If the Company fails to develop new products, incurs delays in developing new products, or if the product the Company develops are not successful, the Company's business could be harmed. Even if the Company does develop new products which are accepted by its target markets, the Company cannot assure that the revenue from these products will be sufficient to justify the Company's investment in research and development. The Company is highly dependent on a strategic partner and some customers to subsidize development of new products. There can be no assurance that its strategic partners or customers will continue to support the Company's product development initiatives.

Dependence on Suppliers

There are a limited number of suppliers, or in some cases, only one supplier, for some of the components that our contract manufacturers use in the Company's products, and any disruption or delay in supply could adversely impact its financial performance. Because its suppliers have other customers, they may not have sufficient capacity to meet all of the Company's needs during periods of excess demand. The recent global economic contraction has caused many of Intrinsic's suppliers to reduce their manufacturing capacity. As the global economy improves, suppliers are experiencing and may continue to experience supply constraints until they expand capacity to meet increased levels of demand. These supply constraints may adversely affect the availability and lead times of components for Intrinsic's products. Increased lead times mean that we may have to order materials earlier and in larger quantities. Further, supply constraints will likely result in increased expediting and overall procurement costs as the Company attempts to meet customer demand requirements. In addition, these supply constraints may affect the Company's

ability, as well as our contract manufacturers' ability, to meet customer demand and thus result in missed sales opportunities and a loss of market share, negatively impacting revenue and the Company's overall operating results.

History of Losses

Even though the Company has been profitable since 2015, it has a history of operating losses, and there can be no assurance that the Company will be profitable in the future. As at March 31, 2018, the Company had an accumulated deficit of approximately \$106.2 million. The Company's prospects must be considered in the context of the implementation stage of its current strategy, the risks and uncertainties it faces, and the inability of the Company to accurately predict its results of sales and marketing initiatives. There can be no assurances that implementation of the Company's strategy will result in the Company sustaining profitable operations.

Stock Price Volatility

The market price for the common shares of the Company fluctuates significantly, and these fluctuations tend to be exaggerated if the trading volume is low. The market price of the common shares may rise or fall in response to announcements of technological or competitive developments, acquisitions or strategic alliances by the Company or its competitors, the gain or loss by the Company of significant orders or broad market fluctuations.

Product Development and Technological Change

The market for the Company's products and services is characterized by rapidly changing technology, evolving industry standards and frequent new product introductions. To be successful, the Company will need to enhance existing products and to introduce new products and features in response to changing standards, customer requirements, and technological innovations by others.

The process of developing new products and solutions and enhancing existing products and solutions is complex, lengthy, costly and uncertain. If the Company fails to anticipate our customers' changing needs or emerging technological trends, its market share and results of operations could materially suffer. The Company must make long-term investments, develop or obtain appropriate know-how and intellectual property and commit significant resources before knowing whether its predictions will accurately reflect customer demand for its products and solutions. If the Company is unable to adapt its products to new technological industry standards, to extend its core technologies into new applications or new platforms or to anticipate or respond to technological changes, the market's acceptance of its products and solutions could decline and the Company's results could suffer. Additionally, any delay in the development, production, marketing or offering of a new product or application or an enhancement to an existing product or application could result in customer attrition or impede Intrinsyc's ability to attract new customers, causing a decline in the Company's revenue or earnings and weakening its competitive position.

Sales and Marketing and Strategic Alliances

The Company's strategic alliances with operating system vendors, semiconductor manufacturers, and independent software vendors are a key part of the Company's overall business strategy. The Company cannot, however, be certain that it will be successful in developing new strategic relationships or that the Company's strategic partners will view such relationships as significant to their own business or that they will continue their commitment to the Company in the future. The Company's business, results of operation, financial condition and stock price may be materially adversely affected if any strategic partner discontinues its relationship with the Company for any reason. Additionally, the Company at times relies on the voluntary efforts of its strategic partners rather than compliance with contractual obligations, and there are at times no minimum performance requirements. Therefore, the Company cannot be certain that these relationships will be successful.

Dependence on a Small Number of Customers

The Company's revenue is dependent, in large part, on significant contracts from a limited number of customers. During the three months ended March 31, 2018, approximately 27% of the Company's consolidated revenue was attributable to its largest customer. Revenue derived from current and future large customers may continue to represent a significant portion of total revenue. The inability to continue to secure and maintain a sufficient number of large contracts would have a material adverse effect on the business, financial condition, operating results and cash flows of the Company. Moreover, the success of the Company will depend in part upon its ability to obtain

orders from new customers, as well as the financial condition and success of its customers and general economic conditions.

Length of Sales Cycle

The typical sales cycle of the Company's products and services is lengthy unpredictable, and involves significant investment decisions by prospective customers, as well as education of those customers regarding the use and the benefits of the Company's products and services. A design win, which is defined as tangible evidence of a client beginning the process of developing their product utilizing one of the Company's standard or custom computing modules, often takes between six and twelve months

Not all new design wins lead to production, and even if they do, the timing of such production may not occur as the Company or its customers had estimated, or the volumes derived from such projects may not be as significant as the Company had estimated, which could have a substantial negative impact on its anticipated revenue and profitability. The Company's product revenue expectations are highly dependent upon achieving successful design wins, moving those design wins to volume production and the market success of our customers' end products. The time between when the Company achieves a design win with a customer and when it begins shipping to that customer at production levels generally has been shortened with the Company's standards-based model. However, with many new design wins, customers require Intrinsyc to assist them with the design process. In addition, customers may require significant time to integrate Intrinsyc's products into their applications. The design process and the integration of customer specific applications can take six to eighteen months, and in some circumstances can take as long as 36 months. After that, there is an additional time lag from the start of production to achieving peak revenue. Not all design wins lead to production, and the Company may incur costs for designs that do not enter production. Even if a design win does lead to production, the volumes derived from such projects may be less than the Company had originally estimated. Customer projects related to design wins are sometimes canceled or delayed or can perform below original expectations, which can adversely impact anticipated revenue and profitability. In particular, the volumes and time to production associated with new design wins depend on the adoption rate of new technologies among end users. Program delays or cancellations could be more frequent during times of meaningful economic downturn.

Customer Credit Risk

Historically, the Company has offered very limited credit terms to our customers. As its customer base expands, as orders increase in size, the Company expects to offer increased credit terms and flexible payment programs to its customers. Doing so may subject the Company to increased credit risk, higher accounts receivable with longer days outstanding, and increases in charges or reserves, which could have a material adverse effect on its business, results of operations and financial condition.

Visibility of Future Customer Demand

The Company generally does not obtain firm, long-term purchase commitments from its customers, and frequently does not have visibility as to their future demand. Customers also cancel requirements, change engineering or other service requirements, change production quantities, delay production or revise their forecasts for future orders for a number of reasons that are beyond the Company's control. Cancellations, reductions or delays by a significant customer, or by a group of customers, could seriously harm the Company's operating results and negatively affect its working capital levels. Such cancellations, reductions or delays have occurred from time to time and may continue to occur.

Selling Price Erosion

Average selling prices of computing products typically are higher at the time of introduction of new products, which utilize the latest technology and tend to decrease over time as such products become commoditized and are ultimately replaced by even newer generation products. The Company cannot predict the timing or amount of any decline in the average selling prices of its products that it may experience in the future. In some instances, its agreements with distributors limit the ability to reduce prices unless it can make such price reductions available to them, or price protect their inventory. If the Company is unable to decrease per unit manufacturing costs faster than the rate at which average selling prices continue to decline, its business, financial condition and results of operations will be harmed.

Intellectual Property Protection

The Company's ability to compete may be affected by its ability to protect its intellectual property. It relies primarily on a combination of copyright, trademark, patent and trade secret laws, confidentiality procedures and contractual provisions to protect its intellectual property. While the Company believes that its products and technologies are adequately protected against infringement, there can be no assurance of effective protection. Monitoring and identifying unauthorized use of the Company's technology is difficult, and the prohibitive cost of litigation may impair the Company's ability to prosecute any infringement. The commercial success of the Company will also depend upon its products not infringing any intellectual property rights of others and upon no claims for infringement being made against the Company. The Company believes that it is not infringing any intellectual property rights of third parties, but there can be no assurance that such infringement will not occur. An infringement claim against the Company by a third party, even if it is invalid, could have a material adverse effect on the Company because of the costs of defending against such a claim.

Competition

Because of intense market competition, the Company may not be able to grow or maintain current revenue to succeed. The Company faces competition in the design of embedded computing solutions from a number of sources globally, including its own customers, many of whom have the ability to design embedded computing solutions by utilizing their own internal resources. Intrinsyc could also lose market share if customers who currently outsource to it elect to in-source all or a portion of the design process in the future. The markets in which the Company operates are fragmented, with a few large, international companies competing both against each other and a large number of small and medium-sized companies that focus on a more select group of products and customers. Some of the current and potential competitors have a number of significant advantages over Intrinsyc, including:

- a longer operating history;
- greater name recognition and marketing power;
- preferred vendor status with our existing and potential customers;
- significantly greater financial, technical, personnel, sales and marketing and other resources, which allow them to respond more quickly to new or changing opportunities, technologies and customer requirements;
- broader product and services offerings to provide more complete solutions; and
- lower cost structures.

Consolidation among Intrinsyc's competitors could also result in the formation of larger competitors with greater market share and greater financial and technological resources than Intrinsyc and further increase competition in the markets it serves. Some of the Company's products are built upon processor technology acquired from Qualcomm Technologies, Inc. This technology is becoming more broadly available to Intrinsyc's competitors and there are an increasing number of competitive products being introduced to the market.

International Business Operations

The Company continues to operate internationally. International sales and the related infrastructure support operations carry certain risks and costs such as the administrative complexities and expenses of administering a business abroad; complications in both compliance with and also unexpected changes in regulatory requirements, foreign laws, international import and export legislation, trading policies, tariffs and other barriers; potentially adverse tax consequences; and uncertainties of law and enforcement relating to the protection of intellectual property and unauthorized duplication of software. There can be no assurance that these factors will not be experienced in the future by the Company or that they will not have a material adverse impact on the Company's business, results of operations and financial conditions.

Foreign Exchange Risk

Although substantially all of the Company's revenues are received in U.S. dollars, the Company incurs operating costs primarily attributable to its services business and has outstanding trade and other payables denominated in Canadian dollars and other foreign currencies. The Company attempts to mitigate this risk by denominating many of its payment obligations in U.S. dollars. The Company maintains certain assets, inclusive of a portion of its treasury investments, in Canadian dollars. Fluctuations in the exchange rates between these currencies could have a material effect on the business, financial condition and results of operations of the Company.

Insufficient, Excess or Obsolete Inventory

As a result of the Company's strategy to provide greater choice and customization of our products to its customers, it is required to maintain a high level of inventory of components. If the Company fails to maintain sufficient inventory, it may not be able to meet demand for its products on a timely basis, and sales may suffer. If the Company overestimates customer demand, the Company could experience excess inventory of its products and be unable to sell those products at a reasonable price, or at all. As a result, the Company may need to record higher inventory reserves. In addition, from time to time the Company assumes greater inventory risk in connection with the purchase or manufacture of more specialized components in connection with higher volume sales opportunities. The Company expects that it will experience write-downs from time to time in the future related to existing and future commitments. If the Company is later able to sell inventory with respect to which it has taken a reserve at a profit, it may increase the quarterly variances in operating results. Historically, the Company has written off obsolete inventory. Excess or obsolete inventory levels for these or other reasons could result in unexpected expenses or increases in reserves against potential future charges which would adversely affect the Company's business and financial results.

Potential Fluctuations in Quarterly Results

The Company's quarterly operating results may vary significantly depending on factors such as the timing of new product introductions and changes in pricing policies by the Company and its competitors, market acceptance of new and enhanced versions of the Company's products and the timing of orders from its hardware customers. Because the Company's operating expenses are based on anticipated revenues and a high percentage of the Company's expenses are relatively fixed in the short term, variations in the timing of recognition of revenues can cause significant fluctuations in operating results from quarter to quarter and may result in unanticipated quarterly earnings shortfalls or losses. The Company may in the future experience lower profit margins as a result of an increased focus on a hardware-based business model to the extent that revenue from the sales of machine to machine and embedded computing modules may account for a greater percentage of the Company's revenues in future quarters. The market price of the Company's common shares may be highly volatile in response to such quarterly fluctuations.

Dependence on Key Personnel

The Company's future success depends largely on its ability to attract and retain talented employees. The Company is highly dependent on a limited number of key personnel to maintain customer and strategic relationships. Loss of key personnel could have an adverse effect on these relationships and negatively impact the Company's financial performance. The Company's future results of operations will depend in part on the ability of its officers, management and other key employees to implement and expand operational, customer support and financial control systems and to expand, train and manage its employee base. The Company's future performance will also depend to a significant extent on its ability to identify, attract, train and retain highly skilled sales, technical, marketing and management personnel. If the Company were to lose the services of any key personnel, the Company may encounter difficulties finding qualified replacement personnel.

Acquisitions

The Company has, and from time to time in the future may, acquire businesses, products or technologies that it believes complement or expand its existing business. Acquisitions of this type involve a number of risks, including the possibility that the operations of the acquired business will not be profitable or that the attention of the Company's management will be diverted from the day-to-day operation of its business. An unsuccessful acquisition could reduce the Company's margins or otherwise harm its financial condition. Any acquisition could result in a dilutive issuance of equity securities, the incurrence of debt and the loss of key employees. The Company cannot ensure that any acquisitions will be successfully completed or that, if one or more acquisitions are completed, the acquired businesses, products or technologies will generate sufficient revenues to offset the associated costs of the acquisitions or other adverse effects.

Product Liability

The Company's license agreements with its customers typically contain provisions designed to limit the Company's exposure to potential product liability claims. There can be no assurance that such provisions will protect the Company from such claims. The Company does not maintain product liability insurance. A successful product

liability claim brought against the Company could have a material adverse effect upon the Company's business, results of operations and prospects.

Customer Loan

There is uncertainty regarding the eventual realization of the Note issued by Stream TV to the Company in respect of the Company's loan due to the uncertainty inherent to Stream TV being a pre-revenue entity in an emerging technology sector. There can be no assurance that the note will be repaid.

Shareholder Rights Plan

The Company has implemented a Shareholder Rights Plan (the "Plan"). The Plan provides for substantial dilution to an acquirer making a take-over bid for the common shares of the Company unless the bid meets the requirements described in the Plan. This could discourage a potential acquirer from making a take-over bid and make it more difficult for a third party to acquire control of the Company, even if such acquisition or bid would be beneficial to the Company's shareholders.

Management of Growth

The Company's future results of operations will depend in part on the ability of its officers and other key employees to implement and expand operational, customer support and financial control systems and to expand, train and manage its employee base. The Company's future performance will also depend to a significant extent on its ability to identify, attract, train and retain highly skilled sales, technical, marketing and management personnel. Substantial growth in the Company's hardware initiatives may require the Company to raise additional capital through the issuance of additional shares or securing financing. There can be no assurance that the Company would be able to secure additional funding through these activities.

INTERNAL CONTROL OVER FINANCIAL REPORTING AND DISCLOSURE CONTROLS

The Chief Executive Officer and Chief Financial Officer have designed disclosure controls and procedures to provide reasonable assurance that material information relating to the Company is made known to them by others within the Company. The Chief Executive Officer and Chief Financial Officer have also designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and preparation of the financial statements in accordance with IFRS.

The Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the Company's disclosure controls and procedures and assessed the design of the Company's internal controls over financial reporting in accordance with *Internal Control – Integrated Framework 2013*, issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). This evaluation identified no instances in which internal controls did not operate in an effective manner. Nonetheless, the Company has further strengthened its internal control processes to mitigate future potential material financial statement misstatements and other internal control violations during the three months ended March 31, 2018.

Because of the inherent limitations in a control system, any control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will prevent or detect all misstatements, due to error or fraud, from occurring in the financial statements. As the Company has a limited number of personnel, management has concluded that a weakness exists in the design of internal controls over financial reporting caused by a lack of adequate segregation of duties. This weakness has the potential to result in material misstatements in the Company's financial statements and should also be considered a weakness in its disclosure controls and procedures. Management has concluded that taking into account the present stage of the Company's development and the best interests of its shareholders; the Company does not have sufficient size and scale to warrant the hiring of additional personnel to correct this weakness at this time. To help mitigate the impact of this weakness and to ensure quality financial reporting, supervisory controls are exercised by management and the Audit Committee is vigilant in its oversight.

The Chief Executive Officer and Chief Financial Officer of the Company conducted an evaluation of the disclosure controls and procedures as required by National Instrument 52-109, "Certification of Disclosure in Issuers' Annual

and Interim Filings” issued by the Canadian Securities Administrators. They concluded that as at March 31, 2018, the Company’s disclosure controls and procedures were effective to provide reasonable assurance that material information regarding required disclosures was made known to them on a timely basis.

FORM 52-109F2
CERTIFICATION OF INTERIM FILINGS

I, Tracy Rees, Chief Executive Officer of Intrinsic Technologies Corporation certify the following:

1. **Review:** I have reviewed the interim financial report and interim MD&A (together, the “interim filings”) of Intrinsic Technologies Corporation (the “issuer”) for the interim period ended March 31, 2018.

2. **No misrepresentations:** Based on my knowledge, having exercised reasonable diligence, the interim filings do not contain any untrue statement of a material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it was made, with respect to the period covered by the interim filings.

3. **Fair presentation:** Based on my knowledge, having exercised reasonable diligence, the interim financial report together with the other financial information included in the interim filings fairly present in all material respects the financial condition, financial performance and cash flows of the issuer, as of the date of and for the periods presented in the interim filings.

4. **Responsibility:** The issuer’s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (DC&P) and internal control over financial reporting (ICFR), as those terms are defined in National Instrument 52-109 *Certification of Disclosure in Issuers’ Annual and Interim Filings*, for the issuer.

5. **Design:** Subject to the limitations, if any, described in paragraphs 5.2 and 5.3, the issuer’s other certifying officer(s) and I have, as at the end of the period covered by the interim filings

- a. designed DC&P, or caused it to be designed under our supervision, to provide reasonable assurance that
 - i. material information relating to the issuer is made known to us by others, particularly during the period in which the interim filings are being prepared; and
 - ii. information required to be disclosed by the issuer in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- b. designed ICFR, or caused it to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the issuer’s GAAP.

5.1 **Control framework:** The control framework the issuer’s other certifying officer(s) and I used to design the issuer’s ICFR is the COSO internal framework (Committee of Sponsoring Organizations of the Treadway Commission).

5.2 **ICFR – material weakness relating to design:** N/A

5.3 **Limitation on scope of design:** N/A.

6. **Reporting changes in ICFR:** The issuer has disclosed in its interim MD&A any change in the issuer’s ICFR that occurred during the period beginning on January 1, 2018 and ended on March 31, 2018 that has materially affected, or is reasonably likely to materially affect, the issuer’s ICFR.

Date: May 9, 2018

“Tracy Rees”
Tracy Rees
Chief Executive Officer

FORM 52-109F2
CERTIFICATION OF INTERIM FILINGS

I, George Reznik, Chief Financial Officer of Intrinsic Technologies Corporation certify the following:

1. **Review:** I have reviewed the interim financial report and interim MD&A (together, the “interim filings”) of Intrinsic Technologies Corporation (the “issuer”) for the interim period ended March 31, 2018.

2. **No misrepresentations:** Based on my knowledge, having exercised reasonable diligence, the interim filings do not contain any untrue statement of a material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it was made, with respect to the period covered by the interim filings.

3. **Fair presentation:** Based on my knowledge, having exercised reasonable diligence, the interim financial report together with the other financial information included in the interim filings fairly present in all material respects the financial condition, financial performance and cash flows of the issuer, as of the date of and for the periods presented in the interim filings.

4. **Responsibility:** The issuer’s other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (DC&P) and internal control over financial reporting (ICFR), as those terms are defined in National Instrument 52-109 Certification of Disclosure in Issuers’ Annual and Interim Filings, for the issuer.

5. **Design:** Subject to the limitations, if any, described in paragraphs 5.2 and 5.3, the issuer’s other certifying officer(s) and I have, as at the end of the period covered by the interim filings

- a. designed DC&P, or caused it to be designed under our supervision, to provide reasonable assurance that
 - i. material information relating to the issuer is made known to us by others, particularly during the period in which the interim filings are being prepared; and
 - ii. information required to be disclosed by the issuer in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- b. designed ICFR, or caused it to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the issuer’s GAAP.

5.1 **Control framework:** The control framework the issuer’s other certifying officer(s) and I used to design the issuer’s ICFR is the COSO internal framework (Committee of Sponsoring Organizations of the Treadway Commission).

5.2 **ICFR – material weakness relating to design:** N/A

5.3 **Limitation on scope of design:** N/A.

6. **Reporting changes in ICFR:** The issuer has disclosed in its interim MD&A any change in the issuer’s ICFR that occurred during the period beginning on January 1, 2018 and ended on March 31, 2018 that has materially affected, or is reasonably likely to materially affect, the issuer’s ICFR.

Date: May 9, 2018

“George Reznik”
George Reznik
Chief Financial Officer